

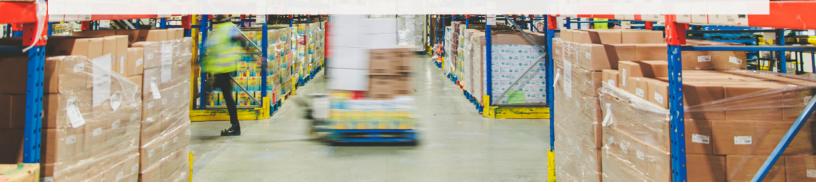
# Our neart isin our book

2021-2022 Annual Report

Robert Poirier, driver with Moisson Montréal since 2015

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## **Our mission**

Provide an optimal food supply for community agencies serving Montreal's most vulnerable people while actively participating in the development of sustainable solutions to promote food security.

## **Our vision**

Food security, sustainably.

## **Our values**

#### Respect

For the people we help, for coworkers, volunteers and partners. Respect also for the environment in which we live and work.

#### Integrity

In all our actions, we are committed to acting honestly and with transparency.

#### Fairness

In the decisions we make for the benefit of our partners, in the way we share the food we receive, and in the way we treat our colleagues and volunteers.

#### Solidarity

In helping each other freely and openly to fulfill Moisson Montréal's mission.

#### Personal Commitment

On a daily basis, we are united together in the fight against hunger. We serve our community partners for the benefit of all Montrealers struggling with hunger.

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## Highlights 2021-2022

#### A committed community

For a second consecutive year, despite the health hazards, the Moisson Montréal community delivered the goods (food, money, and time) to significantly increase the level of service provided to agencies. Together, we donated close to One Hundred Million dollars (\$10000000) to neighbourhood community agencies which, in their own way, transform the lives of people in unstable situations. Once again, our community has distinguished itself through its commitment, its solidarity, and its sense of sharing.

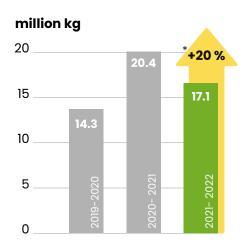
#### Quality food and good eating habits

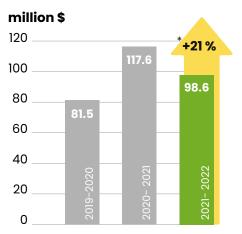
Thanks to new equipment, Moisson Montréal has been able to increase its supply of unprocessed fruits and vegetables by more than 45%. This is in keeping with the objective to better respond to the needs expressed by community agencies and Moisson Montréal's concern to feed people well. As one representative of the community agencies said, «It is not because we are poor that we should eat leftovers and expired food ».

## Annual total of food distributed

Still more than before the pandemic (2019-2020)

\*Compared to the pre-pandemic period (2019-2020)







## One dollar donated, fifteen dollars distributed

#### The strength of the operational model

Once again this year, despite the vagaries of the pandemic, every dollar donated to Moisson Montréal resulted in the redistribution of \$15 worth of food. In 2021, Moisson Montréal was named among Charity Intelligence's 2021 Top 100 Rated Charities (in terms of transparency, accountability, efficiency, and impact). It was with great pride that Moisson Montréal accepted this honour which, as an unsolicited recognition, attests to the scope of Moisson Montréal's impact.

## Moisson Montréal in brief

## 17.1 million

kg distributed to the 300 Montreal agencies as well as to the Moisson organizations of Quebec and Canadian food banks

## 45% more

kg of unprocessed fruits and vegetables distributed. A significant step towards healthy eating habits

## \$100 million worth of food distributed

\* based on the valuation method used by Food Banks Canada



of the one hundred million dollars of food distributed by Moisson Montréal comes from donations, food recovery, and food reclamation

## **Types of donations received**



Food and other in-kind donations

91%

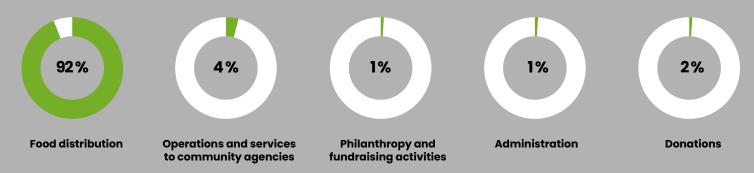
Monetary donations received

Events and campaigns - 29%

Individuals - 27% Foundations, religious

communities and other registered charities - 20% Companies and associations - 13% Rentals, service contracts and other sources -4%Governments - 4% Deferred revenue - 3%

## Where donations go (percentage of expenses)





Chef Aziz Ouaamar accompanied by his team of volunteers: Maxime Greffe-Germain, Lina Lebeau, Cassandra Millet

#### A word from our leaders

#### The calm after the storm ...?

Unfortunately, conditions remained cloudy in this second year of the pandemic with more than a third of the 300 community agencies having modified or closed their food services. Despite that, Moisson Montréal's food donations increased by 20% compared to the pre-pandemic period (2019-2020). Nearly three million kg of additional food was made available to the community food ecosystem.

An unequivocal bright spot was food quality: the variety of products offered increased by more than 20%. The amount of fresh fruits and vegetables was up by 45%, again compared to the prepandemic year. These last two elements attest to Moisson Montréal's commitment to promote healthy eating habits. Our community has achieved success through its commitment to social responsibility while bringing much-needed relief to people in unstable situations.

However, clouds remain on the horizon for the near future ... the pandemic and the war in Ukraine will have a significant impact on food supplies. Inflationary winds are inexorably fueling poverty and food insecurity.

#### The absolute necessity of sustainable development and cooperation

Because we wish for a brighter tomorrow, and as our mission dictates, Moisson Montréal remains resolutely committed to participating in the development of sustainable solutions. 99.8% of the \$100 million worth of food distributed by Moisson Montréal comes from donations, food recovery, and food reclamation. Almost no food is purchased. Furthermore, Moisson Montréal is the first large food bank in Quebec to obtain a second level ECOCERT certification in sustainable development. The Moisson Montréal team excels through its leadership in sustainability.

In terms of cooperation, for several years now, Moisson Montréal has been leading co-development activities with community agencies and has maintained close ties with stakeholders involved in food insecurity. In addition, beyond what is offered to Montreal agencies, food exchanges with other *Moisson* organizations in Quebec and other Canadian food banks still exceed 1.5 million kg and represent a little less than 10% of the total distributed.

#### A change in leadership

Richard Daneau announced his intention to step down after more than six years of exemplary commitment. Naturally, the Board of Directors wishes to continue the work undertaken under his leadership. In particular, he expertly guided the flagship development of projects, accelerated Moisson Montréal's quest for sustainability, and forged very close ties with community organizations, donors, and numerous partners. The team and the protocols put in place over the past few years will allow us to stay the course until good weather returns. Until then, the continued commitment of our many stakeholders should ensure that our agencies are adequately supported.

Pierre G. Brodeur President

Dancer

Richard D. Daneau Executive Director

#### **Board of directors**



#### Glenn Acton VICE PRESIDENT Vice president,

Vice president, Discount Fresh Merchandising Loblaw Companies Limited



Richard D. Daneau EX-OFFICIO Executive Director, Moisson Montréal



Sylvie Cloutier DIRECTOR CEO, Quebec Food Processing Council (CTAQ)



Hugues Mousseau, MBA DIRECTOR Managing Partner, Heyco Advisory Services



#### Robin Deveaux, CPA, CA TREASURER

Chief Financial Officer, EDF Renewables Canada Inc.









Brunilda Reyes DIRECTOR Executive Director and Co-founder, Les Fourchettes de l'Espoir



Pierre G. Brodeur, CPA, CA PRESIDENT Corporate director, Retired Partner, DELOITTE



Jean-Guillaume Shooner, M.Fisc. SECRETARY Partner Lawyer, Stikeman Elliott S.E.N.C.R.L., s.r.l.



Executive Director, La Corbeille Bordeaux-Cartierville

**Donald Boisvert** 

DIRECTOR



Jean-Pierre Haché, ING. DIRECTOR

V-P Quality, Health and Safety and IT Bonduelle Americas Long Life



**Eddy Jr Savoie DIRECTOR** President Construction, Groupe Savoie – Les Résidences Soleil

## The team of employees

Moisson Montréal's employees excel through their commitment and dedication to the cause and to the service of community agencies. Their work and ingenuity transform every dollar donated into \$15 worth of food for these agencies.



Ounnarath, Eric Fremond, René Saloum, Samuel Doumbé



**"Moisson Montréal contributes** to my personal growth and development. Helping others has brought me happiness in my own life."

Alain Lac Wing Hoy Working for Moisson Montréal since 2013, Distribution Coordinator



"I'm touched by the fact that Moisson Montréal redistributes food that would otherwise have been unused. I am happy to be able to contribute not only to alleviating food insecurity, but also to reducing food waste."

#### **Woly Faye**

Working for Moisson Montréal since 2020, Community Engagement Coordinator

## Volunteering

Thanks to the ongoing commitment of its regular volunteers, Moisson Montréal succeeded in accomplishing its mission despite the restrictions, and without any interruption in service.

Regular volunteers really made a difference this year. Although corporate volunteering represented nearly half of the volunteer effort at Moisson before the pandemic, it barely represented 10% this year. The renewed commitment and loyalty of a hundred or so regular volunteers proved highly beneficial to organizations as they were able to sort and distribute 20% more food than in 2019-20. These people deserve the warmest of thanks for their commitment as they are the embodiment of the social solidarity project that is Moisson Montréal.

The slow relaxation of health measures bodes well for the resurgence of corporate group volunteers in the months to come. The return of volunteers is highly anticipated, especially with the new infrastructure set up to increase the supply of fruits and vegetables. These facilities require more staff on a daily basis and increase the need for volunteers.



#### The volunteer experience enhanced by digital technology

One of the components of Moisson Montréal's strategic plan concerns the shift to digitalization. It is with this in mind that an online registration process was created. This method simplifies the process and improves the experience of volunteers from the moment they sign up.



SUN

Volunteer	2019-2	2020	2020-	2021	2021-:	2022
type	Hours	Ratio	Hours	Ratio	Hours	Ratio
Individuals - regular	26 607	31%	21 318	33%	26 276	47%
Individuals - occasional	9 815	12%	31 908	50%	15 008	27%
Groups - regular	12 206	14%	3 005	5%	4 439	8%
Groups - occasional	36 457	43%	7 808	12%	9 920	18%
Total hours	85 085	100 %	64 039	100%	55 643	100%
Full-time equivalent positions	47		35	•	30	
Total number of volunteers	11 35	51	3 42	2	3 41	3



## 



This is the equivalent of 30 full-time positions

Humberto Mora and Hugo Krcmery, volunteers registered in a special needs program



"I have been volunteering at Moisson Montréal every week for a year now and I have met a ton of great people there, both volunteers and employees. I love giving my time for a good cause and there is none better than Moisson Montréal which helps feed so many people in Montreal. These are difficult times, but knowing that the communities of Montreal continue to receive help is a great morale booster. I hope to be able to continue for as long as possible!"

Cassandra Millet Volunteer for 2 years



"It's a pleasure for us to volunteer here, we've met so many new and interesting people. The other volunteers and staff are so nice. Being both retired, volunteering brings structure to our lives, gives us a sense of productivity, and makes us feel like we are giving back to the communities. It makes us feel good, it's a great experience to come here."

William and Nancy Mersereau—brother and sister Volunteers for 2 years



"I chose to volunteer at Moisson Montréal because I like the fact that we give food to people who don't have any. I am always happy, what I do here makes me happy. I like the atmosphere at Moisson Montréal. I like to chat and laugh with the other volunteers and employees."

#### German Podolnik

Enrolled in the *Centre de ressources éducatives et pédagogiques* program for adults with special needs, German has been a volunteer at Moisson Montréal since 2016.



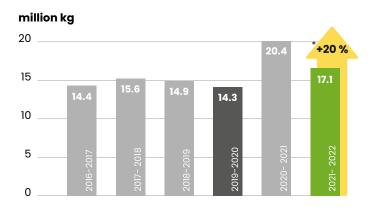
"At Ciena, volunteering is part of the company's culture and, until recently, I was a Ciena Cares ambassador. I just retired and Julie took over this in-house role which is important as it helps coordinate and facilitate volunteer days for employees. Giving your time to Moisson Montréal is an extraordinary experience. Here, we feel that our help is appreciated and that without us, it would not work. At the end of the day, we feel that we have made a difference and this feeling is priceless."

Julien Ouellet and Julie Boivin Ciena Cares ambassadors

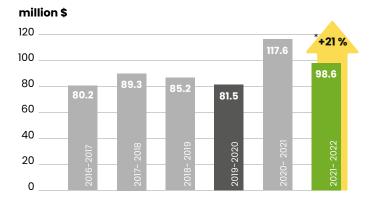
## **Food distribution**

# Another good year of distribution despite the pandemic

Moisson Montréal distributed 20% more food than in 2019-20, the year before the pandemic began. These results are considered very satisfactory given the many pandemic related fluctuations in the large bio-food supply network. The donors and the many partners who supply the organization have continued to respond, resulting in increased quantities and varieties of foods. According to representatives of the 300 community agencies, this 20% increase in food distribution has helped feed many of the economic victims of the pandemic and lessen the impact of recent inflationary surges.



#### Total annual food distributed



\*Compared to the pre-pandemic period (2019-2020)



## 45%

increase in fruits and vegetables distributed in the last 2 years

## 17 096 840kg

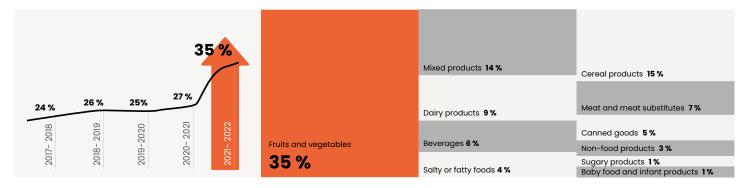
#### of food distributed to the large community network

(In Montreal, in Quebec and the rest of Canada)

# Dramatic increase in fruits and vegetables distributed

With partners such as Farm Credit Canada, Moisson Montréal now has the means to take giant steps in the fight against hunger and for sustainable development. Thanks to machinery that allows for cluster-breaking along with the bagging, cleaning, and blanching of fresh and frozen fruits and vegetables, Moisson Montréal can now accept, in unprecedented quantities, surplus fruits and vegetables from producers and processors. It can then redistribute them to organizations that feed individuals and families in need. The amount of fruits and vegetables distributed has increased by over 45% since the pre-pandemic period. This is a marked shift that allows Moisson Montréal to further encourage good eating habits.

#### Percentage of fruits and vegetables distributed



## Helping neighborhood organizations to feed people well!

By increasing its supply of minimally processed foods, Moisson Montréal is encouraging healthy eating habits. In addition to offering even more fruits and vegetables, it ranks all foods distributed according to the NOVA index which classifies foods according to their level of processing. In 2021-22, 65% of the food distributed by Moisson Montréal was fresh, minimally processed, or contained processed culinary ingredients (codes 1 and 2) according to the NOVA coding. These foods are recommended for their nutritional value as part of a healthy diet.



## **Procurement**

## **Total kg collected**

The 17.4 M kg come from 352 partner food donors

- **83%** Producers, processors, distributors, and other partners
- 17% Retailers

## **Top 10 partners**













metro





## Food Recovery in Supermarkets Program (FRSP)

Initiated by Moisson Montréal in 2013, the Food Recovery in Supermarkets Program (FRSP) is an initiative that aims to collect animal protein (meat) while helping grocery stores reduce their food waste. The program has been deployed throughout Quebec for nearly five years by the provincial association of food banks. Our thanks to the retailers participating in the Food Recovery in Supermarkets Program

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Provigo







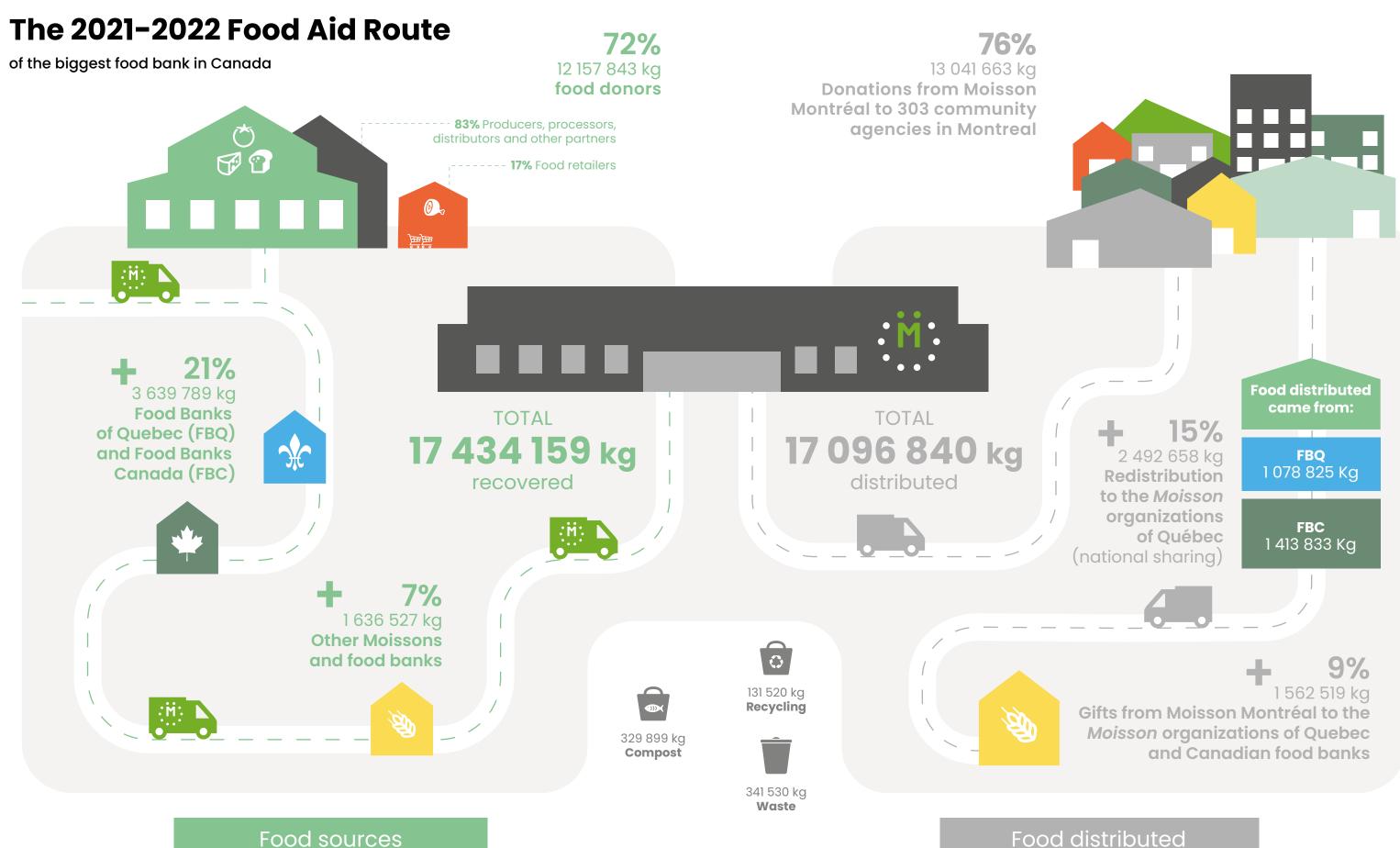
Contraction of the second s	2.00	Total quantity of food collected by the FRSP (kg)	Total number of stores as of March 31
	2019-2020	1 141 365	117
	2020-2021	1 137 845	125
A Barran a	2021-2022	1 015 694	118
	Ce B		

## **Mixed results**

Despite a very promising start, the quantity of meat available per grocery store has been decreasing significantly for several years. This situation has obliged Moisson Montréal to reduce the number of collection points and to decrease the frequency of pick-ups where the quantities were not economically feasible. This decrease can be explained by several factors: it is possible that this program allowed grocers to see the extent of the quantities that were not sold and that they took environmentally friendly corrective measures. It is also likely that consumer tastes are gradually changing and demand for meat is declining, which necessarily affects the food supply and the quantities that are available through this program. The severe labor shortage in transportation may also explain a certain decline in the number of pick-ups. Although the situation has now been restored, the last year was particularly difficult in this regard for Moisson Montréal as it had a significant impact on the number of pickups in grocery stores.

Notwithstanding these problematic issues, the FRSP collected more than one million kg of food, 47% of which was animal protein. This amount of animal protein makes a large difference in the diets of people living with food insecurity.

The meat obtained by the FRSP satisfies a strong need expressed by community agencies. Clearly, grocers play an important role in the fight for food security and their commitment makes a significant difference. 55% of the meat distributed by Moisson Montréal comes from the FRSP. Collection costs per kg of meat are five to seven times higher for the FRSP than from other sources. A study of alternative economic scenarios is currently underway in order to respond to the need for animal protein while maximizing the impact of the money entrusted to Moisson Montréal.



## **Community agencies**

## \*714 000

requests for food aid fulfilled every month by our community agencies

300

more than 300 community agencies served on a regular basis

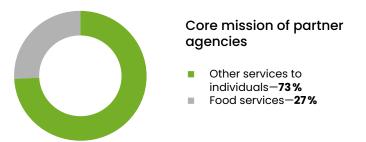
## 34.4%

of the beneficiaries of our agencies' food pantry programs are children

\* According to the 2021 Hunger Count

Core mission and main services of the agencies	New agencies 2021-2022	Total
Core mission		
Food services	5	83
Other	16	220
Total	21	303

Main service related to Moisson	Montréal	
Food pantry	14	171
Meals	2	77
Snacks	2	35
Collective kitchens	1	11
Meals on wheels	1	7
Other	1	2
Total	21	303



## Moisson Montréal serves a network of more than 300 community agencies

The majority (73%) of organizations in the network have a mission other than food services. It's often to obtain food aid that people in need contact an organization for the first time. Then, step by step, these people take advantage of other services available to them. Food aid is often a way to build a bridge between people in precarious situations and the resources that can help them.

## **Annual satisfaction survey**

An annual survey conducted towards the end of the summer allows us to see how the services offered to agencies by Moisson Montréal are viewed. The last one, which took place in mid-August 2021, revealed that Moisson Montréal had met 74% of the food needs of organizations compared to 65% in 2020. This increase can be explained in part by the fact that the food distributed increased by 20% compared to 2019-2020. The satisfaction survey also demonstrated the vitality of Moisson Montréal's outreach. There is a participation rate of 70%, despite a growing number of community agencies. As for the level of satisfaction, it remains stable and high from one year to the next, this year reaching 91%. Issues to be developed and improved, as identified by the organizations, remain the variety of products offered and access to basic cooking products (sugar, flour, rice, eggs, etc.).

The pandemic has had a major impact on neighbourhood community organizations. Approximately one third have temporarily stopped operating or literally closed their food services, although a host of new organizations has emerged. This lays bare the growth in the demand for food, the remarkable resilience of neighbourhood organizations, and the vulnerability and financial fragility of so many of them.



Twice a year for almost five years now, Moisson Montréal has invited its community agencies to share and discuss different themes that affect them closely. This forum allows organizations from different milieux and with different missions to share their experiences and concerns regarding the services offered by Moisson Montréal. The diversity of the network allows for exchanges of different points of view, each more enriching than the other. This year, once again, the health situation required that the two forums be held by videoconference.

#### Digitizing the Hunger Count (October 2021)

The Hunger Count is an annual pan-Canadian survey that measures food aid interventions by organizations across the country. During the *Grands Échanges* of October 2021, the Moisson Montréal team presented a user-friendly digital alternative that aims to gain a better understanding in real time of the needs of individuals struggling with food insecurity.

#### **Opportunities for improvement (February 2022)**

The tenth edition of the forum focused on various optimization projects at Moisson Montréal, including the distribution area, the handling of complaints and comments from organizations or their stakeholders, as well as pre-order tools. Different options were discussed.

## **Testimonials from agencies**



#### **Old Brewery Mission**

"As head of food services, I have to use my imagination and creativity every day to feed our homeless clients. In all, 900 meals are served daily. Every week, we go to Moisson Montréal to pick up much-needed food. Without Moisson Montréal, it would be impossible to feed everyone!"

#### **Catherine Vachon**

Head of Food Services, Old Brewery Mission Pictured, a volunteer from the Old Brewery Mission



#### Interaction famille

"Moisson Montréal's contribution is enormous, representing more than 95% of the food we provide. Working at Interaction Famille gives me a lot of satisfaction, but sometimes I feel angry because of the injustices that some families in need experience. It is also for this very reason that I dedicate myself to the cause."

#### Josée Légaré

Coordinator, Interaction Famille Hochelaga-Maisonneuve Pictured, Sasky, three years-old, at the Interaction famille organization



#### **Santropol Roulant**

"We prepare more than 100 meals a day for seniors, people living with a loss of autonomy or having reduced mobility. Our meals are distributed in eight neighborhoods in the city, five days a week. The idea is to bring young and old together to form an intergenerational community. It is thanks to the delivery of hot meals that these connections are made possible and that links can be forged."

#### Aidan Vorolieff

Aidan Vorolieff, Kitchen Programs Manager, Santropol Roulant Pictured, a volunteer from Santropol Roulant



#### 1. Ahuntsic-Cartierville

4.3% (13 agencies)

Centre d'appui aux communautés immigrantes (CACI) / Centre de service et d'intégration des minorités culturelles (CSIMC) Centre d'intégration et d'intervention multiculturel de l'Ouest de Montréal (CIIMO) / Corbeille Bordeaux-Cartierville / École Félix-Antoine / Fondation internationale Maria Luisa de Moreno / La Maison des parents de Bordeaux Cartierville / Maison des jeunes de Bordeaux-Cartierville / L'oeuvre des Samaritains / Première Église Évangelique Arménienne / Prise II / RAP Jeunesse (volet l'Accès Soir) / Service de Nutrition et d'Action Communautaire (SNAC)

2.Anjou 0.7% (2 agencies)

Centre Humanitaire d'Organisation de Ressources et de Référence d'Anjou (CHORRA) / Service d'aide communautaire d'Anjou (SAC Anjou)

#### 3.Côte-des-Neiges-Notre-Dame-de-Grâce 6.3% (19 agencies)

Banque alimentaire de l'Université de Montréal / Baobab Familial / Bethlehem Healing Fountain / Cafétéria Communautaire MultiCaf / Centre communautaire de loisir de la Côte-Des-Neiges / Centre communautaire Mountain Sights / Chabad Chai Center / Côte-des-Neiges Black Community Association / Dépôt alimentaire NDG / Fondations du quartier / Garde-Manger Communautaire de la Paroisse St-Monica / Head & Hands / Hive Café

Cooperative / Jamaïca Association of Montreal / MADA Community Center Relais Côte-des-Neiges / Résidence Projet Chance / Service d'interprète d'aide et de référence aux immigrants (SIARI) / Women on the Rise

4. Dollard-des-Ormeaux 0.3% (1 agency)

La Maison Entre Familles

#### 5. Dorval / L'Île Dorval 0.7% (2 agencies)

Foyer du Liban / Ressources communautaires Omega

6. Hampstead 0.3% (1 agency) Maison de la famille Mosaïk

7. Kirkland 0.3% (1 agency) Centre de formation professionnelle

8. Lachine 3.3% (10 agencies)

des métiers de la santé

Carrefour d'Entraide Lachine / Carrefour jeunesse-emploi de Marquette / Centre de formation professionnelle de Lachine / Comité de Vie de Quartier Duff-Court (COVIQ) / Église Vivante de Christ / Extended Hands / Maison des jeunes l'Escalier de Lachine / Oeuvre soupe maison (Lachine) / SSVP Resurrection of Our Lord Parish / SSVP Saint-Pierre-Aux-Liens

9. LaSalle 3% (9 agencies)

Centre Action / Centre du Vieux Moulin de LaSalle / Centre intégré de mécanique, de métallurgie et d'électricité (CIMME) / Destination travail / Échange de services de LaSalle (C.A.D.R.E.) / Handicapcompétences-Travail (Triade HCT) / Loisirs Laurendeau Dunton / Maison des jeunes de LaSalle / SSVP Lasalle

#### 10. Le Plateau-Mont-Royal

7.9% (24 agencies)

Association d'entraide Le Chainon / Atelier d'éducation populaire du . Plateau / Autisme Montréal / Centre Communautaire Restauration Vertical / Centre d'aide à la famille / Native Friendship Centre of Montreal / Centre des femmes de Montréal / Centre du Plateau / Corporation Félix-Hubert d'Hérelle / Dîners St-Louis / Hirondelle, Services d'accueil et d'intégration des immigrants / La Chapelle / Les Foyers de la Création / Maison des Amis du Plateau Mont-Royal / Maison du Parc / Mile End Community Mission / Oeuvres de St-Jacques / Parrainage civique Montréal / Partage & Solidarité / Racine Croisée / Resto Plateau / Santropol Roulant / Société Saint-Vincent-de-Paul Conférence St-Jean-Baptiste / The Open Door

#### 11. Le Sud-Ouest 8.6% (26 agencies)

Action Santé de Pointe-Saint-Charles / Arche Montréal / Armée du Salut -Centre Booth / Atelier 850 / Au nom de l'amour / Auberge communautaire du Sud-Ouest / Banque alimentaire

de l'AÉÉTS / Bible Way Pentecostal Church / Comité d'éducation aux adultes de la Petite-Bourgogne et St-Henri (CÉDA) / Continuité - Famille auprès des détenues (C.F.A.D.) / Dépannage alimentaire Église Catholique Saint-Charles / Église Renaissance de Montréal / La main qui partage / Maison Benoit Labre / Maison d'entraide Saint-Paul & Émard / Maison des jeunes L'Escampette / Maison du partage d'Youville / Maison Saint Columba House / Milieu éducatif La Source / Welcome Hall Mission / Mission du Grand Berger / Share the Warmth / Scientifines / Station Familles / Tyndale St-Georges Community Centre / Union United Church

#### 12. Mercier-Hochelaga-Maisonneuve

11.6% (35 agencies)

Association de Défense des Droits Sociaux du Montréal-Métropolitain (ADDS-MM) / Auberge du cœur Foyer de jeunes travailleurs et travailleuses de Montréal / CARE Montréal / Carrefour d'Alimentation et de Partage Saint-Barnabé (CAP Saint-Barnabé) / Carrefour familial Hochelaga / Carrefour jeunesseemploi Hochelaga-Maisonneuve / Centre d'Entraide le Rameau d'Olivier inc. / Centre des Jeunes Boyce-Viau (CJBV) / Centre NAHA / Chic Resto Pop / Cuisine Collective Hochelaga-Maisonneuve / Dopamine / Eglise Adventiste du 7e jour La Fontaine / Église Reflet de Christ ACPS / Escale Notre-Dame / Frigo Communautaire & Solidaire de l'Est / Groupe d'Entraide de Mercier-Ouest (GEMO) / Groupe du 3e âge des Habitations Nicolet / Impact Famille / Interaction Famille HochelagaMaisonneuve / Jeunes musiciens du monde / JoJo Dépannage / La Maison des enfants / L'Antre-Jeunes de Mercier-Est / Le Mûrier Inc / Maison à Petits Pas / Maison du Pharillon / Maison l'Exode / Maison Tangente / Pavillon d'éducation communautaire Hochelaga-Maisonneuve / Projet Harmonie / Regroupement Entre-Mamans et Papas / Répit Providence / Service d'éducation et de sécurité alimentaire de Mercier-Est (Sésame) / Un Élan pour la vie

#### 13. Montréal-Est 0.3% (1 agency)

Action Secours Vie d'Espoir

#### **14. Montréal-Nord** 3.6% (11 agencies)

Amour en Action / Carrefour des retraités de Montréal-Nord Inc. / Centre communautaire Espoir et Solidarité de Montréal-Nord (CCESMN) / Centre communautaire multiethnique de Montréal-Nord / Centre de Pédiatrie Sociale de Montréal-Nord / Centre Toxico-Stop / Église du Nazaréen de Montréal-Nord / Église Évangéliste Baptiste de Montréal Nord / FAREHD (Fédération des Associations Régionales Haïtiennes de la Diaspora du Canada) Fourchettes de l'espoir / Vision Charitable (VICHA)

**15. Mont-Royal** 0.3% (1 agency)

Centre Action Sida Montréal - femmes (CASM)

## **16. Outremont** 0.3% (1 agency)

#### Monthly Dignity

17. Pierrefonds-Roxboro 1% (3 agencies)

Centre communautaire multiculturel l'amour / Fonds d'aide de l'Ouest-del'Île / On Rock Community Service

**18. Pointe-Claire** 0.7% (2 agencies)

West Island Citizen Advocacy / West Island Mission

#### 19. Rivière-des-Prairies-Pointe-aux-Trembles 2.6% (8 agencies)

Action Secours Vie d'Espoir / Centre de bienfaisance Mont-Sinaï / Centre de promotion Le Phare / Centre d'entraide aux familles (CEAF) / Centre local d'initiatives communautaires du Nord-Est de Montréal (CLIC) / Coopérative d'habitation Giron d'aile / Cuisine collective À Toute Vapeur / Maison des jeunes de Rivière-des-Prairies

#### 20. Rosemont–La Petite-Patrie

5.3% (16 agencies)

Bouffe-Action de Rosemont / Centre communautaire CEFEDI Centre d'aide Nouveau Départ Centre de Ressources et d'Action Communautaire de la Petite-Patrie (CRAC Petite Patrie) / Centre N A Rive de Montréal / Compagnons de Montréal / COPSI (Centre d'orientation paralégale et sociale pour immigrants) / Église Adventiste du 7e jour de Beer-Schéba / Église Baptiste Évangélique de Rosemont / Jeunesse au Soleil / Maisonnette des parents / Mission catholique Sainte-Thérèse d'Avila / Oasis des enfants de Rosemont / Service d'aide et de liaison pour immigrants/La Maisonnée / SSVP Saint François Solano / Villa exprès pour toi

21. L'Île-Bizard-Sainte-Geneviève 0.3% (1 agency)

Action jeunesse de l'Ouest de l'île (AJOI)

22. Saint-Laurent 3.3% (10 agencies)

Armée du Salut - Services d'aide à la famille / Centre Communautaire Bon Courage de Place Benoît / Centre d'action bénévole et communautaire St-Laurent / Centre d'Encadrement pour Jeunes Femmes Immigrantes (CEJFI) / Centre de pédiatrie sociale de Saint-Laurent - Au cœur de l'enfance / Centre Soutien-Jeunesse / Corporation culturelle latinoaméricaine de l'amitié (COCLA) / Entraide des Familles (Enfam Quebec) / Oasis de Saint-Laurent / Ressources Jeunesse de St-Laurent

#### 23. Saint-Léonard 2.3% (7 agencies)

Alerte Providence / Association haïtiano -canado-québécoise d'aide aux démunis (AHCQAD) / Bureau Associatif pour la Diversité et la Réinsertion (BADR) / Good News Chapel / Mouvement Fraternité Multiethnique / SSVP Saint-Léonard / Table ronde de Saint-Léonard

24. Verdun 3.3% (10 agencies)

Centre d'Aide aux Familles Immigrantes (Casa C.A.F.I.) / Centre de formation professionnelle des Carrefours / Charité Soleil Levant / Maison d'accueil des Nouveaux arrivants (MANA) / Maison des Jeunes Le Point de Mire de Verdun / Manna Verdun / Réseau - Bénévole de Verdun inc. / Réseau d'entraide de Verdun (REV) / SSVP - Conférence de Verdun / Toujours Ensemble

#### **25. Ville-Marie** 16.5% (50 agencies)

Accueil Bonneau / Action Centre-Ville Adrianna Espace Collectif / AIDS Community Care Montreal (ACCM) Association Bénévole Amitié inc. Auberge du cœur Le Tournant / Carrefour Saint-Eusèbe / Centre d'entraide et de Ralliement Familial (CERF) / Centre de jour de St-James / Centre de soir Denise-Massé / Centre récréatif Poupart inc. / Chez Émilie, maison d'entraide populaire / Comité social Centre-sud / Dispensaire Diététique de Montréal / École Pierre-Dupuy / Entraide Léo Théorêt / Fondation du Refuge pour Femmes Chez Doris / Go jeunesse / Groupe L'Itinéraire Café sur la rue / Information alimentaire populaire Centre-sud / Innovation Jeunes / Jeunesse Lambda / La Rue des Femmes / Les Mains du Quartier / Maison du Père / Maison Plein Cœur / Méta d'Âme / Midnight Kitchen / MIRE (Mouvement pour l'intégration et la rétention en emploi) / Mission Latino-Américaine NotreDame de Guadalupe / Nazareth House / Old Brewery Mission / PAS de la rue / People's Potato / Projet d'intervention auprès des mineurs es prostitué. es (PlaMP) / Projet LOVE / Projets Autochtones du Québec / Refuge des jeunes de Montréal / Résidence Chambredor (FOHM) / Ruelle de l'avenir / Sac à Dos - Action de réinsertion sociale / Santé et mieuxêtre des hommes gais et bisexuels (RÉZO) / Spectre de Rue / Sphère de Services / SSVP Saint-Antoine Cathédrale / St-Michael's Mission / Y des Femmes de Montréal /Sidalys / Jeunesse Lambda /YMCA du Québec

#### 26. Villeray–Saint– Michel–Parc-Extension 8.9% (27 agencies)

Afrique au féminin / Agape Food Drive (The Church of Pentecost) / Alliance de Commerce Mexicains à Montréal (ACOMM) / Association du troisième âge FILIA / Carrefour Populaire de Saint-Michel / Centre communautaire La Patience / Centre d'orientation et de prévention de l'alcoolisme et de la toxicomanie latino-américain (COPATLA) / Centre Lasallien Saint-Michel / Centre Sainte-Croix / Comité Canada soins relève vie / Comptoir alimentaire Villeray / Cuisine et vie collectives Saint-Roch / Entraide Bénévole Kouzin Kouzin / Famille Myriam de la Miséricorde / Gap-Vies / Héberjeune de Parc Extension / Les Jumeleurs/Espace communautaire / Maison de Quartier Villeray / Mon Resto Saint-Michel / Organisation des jeunes de Parc Extension (PEYO) / Patro Villeray / Petites-Mains / Projaide / Renaissance Montréal / Ressource Action-Alimentation de Parc-Extension / Service éducatif spécialisé et adapté de Montréal (SÉSAM) / Services sociaux helléniques du Québec

Confidential organizations 4% (12 agencies)

Clients of the Tyndale St-Georges Community Centre

## **Major projects**

## The digitization of processes

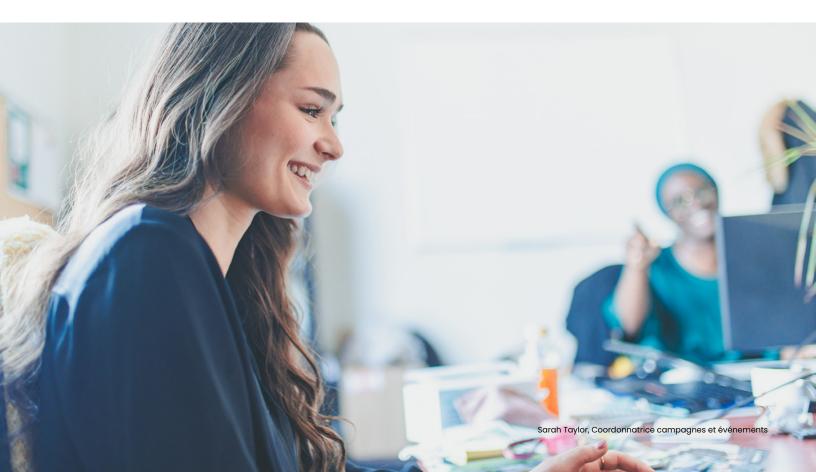
This aspect of the 2021-2024 strategic plan is well underway. An IT (Information Technology) Committee of the Board of Directors has been formed to ensure good governance. A new position of Technology Solutions Manager was authorized and filled, and a change in organizational structure took place to consolidate the DATA function. Because money had been set aside a few years ago to fund the upcoming changes, there were no additional costs associated with these changes.

The current technological structure is based on three major computer platforms that are not cohesively connected. This causes a lot of data entry duplication and multiplies the risk of errors. The project aims to integrate these various platforms in order to reduce the administrative burden and to facilitate quicker access to more accurate information. Digitization will also facilitate exchanges between Moisson Montréal and its various stakeholders.

The technology and a reseller have been selected. The preliminary feasibility study will be completed by the end of June 2022. If all goes according to plan, the project to replace our IT platforms should be completed by the end of the fiscal year.

#### In the meantime, the following web tools have been developed and are currently being used:

- Module for managing the residual loading capacity of trucks in real time
- Weekly pre-order approval module for community agencies (this tool will eliminate the need for several thousand incoming and outgoing emails annually)
- Module for booking volunteer activities (in addition to reducing the administrative load at Moisson Montréal, this tool will offer wide flexibility and be more convenient for people wishing to participate in volunteer activities).



#### Focus on plant products

Moisson Montréal now has a facility for the preparation and bagging of unprocessed fruits and vegetables for the eastern region of the country, after winning a competitive grant against a large Ontario-based food bank. As well, Moisson Montréal has a fruit and vegetable sanitation line, a blanching line, as well as freezing and cluster breaking equipment to complete this infrastructure. This equipment has already made it possible to significantly increase the quantity of healthy food redistributed by Moisson Montréal and to forge links with potential partners outside of Quebec. Fruits and vegetables are likely the type of food with the greatest potential for growth for Moisson Montréal and it will be a central element in the future development of the organization.

Undertaken in 2017, this approach aimed at increasing plant products, is the result of consultations and exchanges with our nutrition and public health partners. This orientation is in line with the new Canada's Food Guide.





## Sustainable development

In keeping with Moisson Montréal's mission, a committee composed of employees, volunteers, and food suppliers was set up to steer the certification efforts and these efforts have recently borne fruit. Moisson Montréal has obtained the PERFORMANCE level of ECORESPONSIBLE certification. This represents the first milestone in a long process of continuous improvement in eco-responsibility witch includes the following four spheres of intervention: social, economic, environmental, and governance.

Once again, the Moisson Montréal team is very proud of its leadership in this project, one that will mark its future.



## **Expanding the donor network**

In order to meet the food needs of community agencies in Montreal, Moisson Montréal had to extend its collection operations to Ontario. It was clear that there were significant quantities of food in these areas that were unclaimed by local food banks. In so doing, Moisson Montréal greatly expanded its territorial base for acquiring food. The additional transportation costs involved are quite minimal compared to the value of the large quantities of food products obtained.

Once again, this testifies to the commitment of the Moisson Montréal team to meet the needs of community agencies by providing them with sufficient quantities of varied and quality food products.

## Strategic planning 2021-2024

#### The 2021-2024 strategic plan is based on the following five goals:

- 1. Improve the quantity, quality, and variety of our food supply
- 2. Sustain our financial security
- 3. Maximize the social impact of each dollar entrusted to us
- 4. Go digital
- 5. Enhance the Moisson experience for all our stakeholders

The deployment of the strategic plan is monitored quarterly by the Board of Directors. Work on the plan is going well and progress has been made in achieving the goals. The internal and external environment remains volatile as a result of fluctuating health issues.



Statement of Revenue - year ended March 31	2022	2021
FOOD SUPPLY	A 400	A 100
In-kind contributions of food	\$ 100 566 996	\$ 122 167 469
Compost, recycling, waste and changes in inventory In-kind contributions of food redistributed	(4 079 535) (98 648 767)	(2 677 301 (117 629 539
Net result - Food supply	(98 648 767)	1 860 629
FOOD DISTRIBUTION ACTIVITIES		
Revenue		
Donations	5 417 983	7 574 45
Fundraising activities	2 725 287	4 424 86
Contributions	352 526	911 58
Rental and other services	364 332	447 37
Amortization of deferred contributions related to fixed assets and intangible assets	310 832	206 72
Financial and other revenues	14 912	159 02
Expenses	9 185 872	13 724 04
Operations		
Warehouse	1 646 611	1 633 30
Procurement	411 054	406 60
Transportation	1 105 763	1 191 32
Maintenance of building	907 339	881 83
Community liaison	138 653	216 35
	4 209 420	4 329 41
Fundraising activities	151 790	75 23
Communications and philanthropic development	862 134	758 049
Management	1 277 998	1 148 26
	6 501 342	6 310 96
Net result - Food distribution activities before other revenue (expenses)	2 684 530	7 413 07
Other revenue (expenses)		
Distributions	248 880	
Donations	(2 370 880)	(6 730 000
	(2 122 000)	(6 730 000
Net result - Food distribution activities	562 530	683 074
Excess of revenue (expenses)	\$ (1 598 776)	\$ 2 543 703
Excess of revenue (expenses) Total revenue	\$ (1 598 776) \$ 110 001 748	
Total revenue		\$ 135 891 51
Total revenue Total expenses Excess of revenue (expenses)	\$ 110 001 748 111 600 524 \$ (1 598 776)	\$ 135 891 510 133 347 80 \$ 2 543 70
Total revenue Total expenses Excess of revenue (expenses)	\$ 110 001 748 111 600 524	\$ 135 891 510 133 347 807 \$ 2 543 703
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply	\$ 110 001 748 111 600 524 \$ (1 598 776)	\$ 135 891 510 133 347 807 \$ 2 543 703 \$ 683 074
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530	\$ 135 891 510 133 347 807 \$ 2 543 703 \$ 683 074
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022	\$ 135 891 510 133 347 80 \$ 2 543 70 \$ 683 07 <b>202</b> 1
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Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981	\$ 135 891 510 133 347 80 \$ 2 543 70 \$ 683 07 2021 \$ 1 941 21 267 54
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694	\$ 135 891 510 133 347 80 \$ 2 543 70 \$ 683 07 <b>202</b> 1 \$ 1 941 21 267 54 111 710
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT Inventory of food	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694 1 484 352	\$ 135 891 510 133 347 80 \$ 2 543 70 \$ 683 07 2021 \$ 1 941 21 267 54 111 710 3 645 65
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Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT Inventory of food Prepaid expenses Current portion of investments	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694 1 484 352 50 041	\$ 135 891 511 133 347 80 \$ 2 543 70 \$ 683 07 2021 \$ 1 941 21 267 54 111 711 3 645 65 35 45 813 11 6 814 69
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT Inventory of food Prepaid expenses Current portion of investments Grant receivable from the MAMOT	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694 1 484 352 50 041 1 392 062 6 196 548	\$ 135 891 510 133 347 80 \$ 2 543 703 \$ 683 074 2021 \$ 1 941 213 267 544 111 710 3 645 658 35 45 <sup>-</sup> 813 118 6 814 694 48 694
Total revenue Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT Inventory of food Prepaid expenses Current portion of investments Grant receivable from the MAMOT Investments	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694 1 484 352 50 041 1 392 062 6 196 548 486 190	\$ 135 891 511 133 347 80 \$ 2 543 70 \$ 683 07 2021 \$ 1 941 21 267 54 111 711 3 645 65 35 45 813 11 6 814 69 48 69 1 325 47
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT Inventory of food Prepaid expenses Current portion of investments Grant receivable from the MAMOT Investments Reserved investments for children's food aid	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694 1 484 352 50 041 1 392 062 6 196 548 486 190 1 174 213	\$ 135 891 511 133 347 80 \$ 2 543 70 \$ 683 07 2021 \$ 1 941 21 267 54 111 710 3 645 65 35 45 813 11 6 814 69 48 69 1 325 47 1 132 35
Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT Inventory of food Prepaid expenses Current portion of investments Grant receivable from the MAMOT Investments Reserved investments for children's food aid Fixed assets	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694 1 484 352 50 041 1 392 062 6 196 548 486 190 1 174 213 6 095 308	\$ 135 891 511 133 347 80 \$ 2 543 70 \$ 683 07 2021 \$ 1 941 21 267 54 111 710 3 645 65 813 11 6 814 69 1 325 47 1 132 35 6 331 77
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Total revenue Total expenses Excess of revenue (expenses) Excess of revenue excluding food supply Statement of financial position - March 31 CURRENT ASSETS Cash Accounts receivable Grant receivable from the MAMOT Investments Reserved investments for children's food aid Fixed assets Intangible assets Total assets CURRENT LIABILITIES Payables and accrued charges Deferred contributions related to specific projects	\$ 110 001 748 111 600 524 \$ (1 598 776) \$ 562 530 2022 \$ 2 847 418 373 981 48 694 1 484 352 50 041 1 392 062 6 196 548 486 190 1 174 213 6 095 308 10 914 7 766 625 \$ 13 963 173 \$ 869 124	\$ 135 891 511 133 347 80 \$ 2 543 703 \$ 683 074 2021 \$ 1 941 213 267 54 111 711 3 645 65 35 45 813 113 6 814 69 1 325 47 1 132 35 6 331 77 1 5 59 8 853 89 \$ 15 668 58 \$ 914 00 6 5 00
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## **Campaigns and events**

#### April

## The Great Food Drive for Children

For the ninth edition of the Great Food Drive for Children, the Moisson organizations of Montreal, Rive-Sud, Laval, and Estrie joined forces to help nearly 17 000 children between the ages of 0 and 5, affected by food insecurity. Thanks to the generosity of our partners Maxi, Abbott, and Lassonde, the objective of amassing 100 000 kg of food for toddlers was surpassed with nearly 115 000 kg collected. A special thank you to those Montrealers who also joined forces in this campaign to help Moisson Montréal raise more than \$9 000 in monetary donations.



#### June

## Virtual golf

For its 18th Golf Classic, Moisson Montréal held its very first virtual golf tournament which was undoubtedly a huge success! Thanks to the wonderful generosity of the 230 participants, sponsors, and donors, Moisson Montréal raised \$193 694. After expenses, the net profit from the Golf Classic made it possible to distribute more than \$2.1 million worth of food in 2021.

#### July/August

## Hungry for Vacation

During the summer, many children on the Island of Montreal no longer have access to the usual resources for food assistance offered by schools and other programs. Because hunger never takes a vacation, our partner organizations are inundated with requests. As a result, Moisson Montréal holds its summer campaign to raise funds to help mitigate the increasing needs of young children. In 2021, thanks to the generosity of its partners - the Canada Post Community Foundation and Prével - and the Montreal community, Moisson Montréal surpassed its objective and succeeded in raising more than \$67 000!



#### December

## Moisson de Noël

The Moisson de Noël event took place on December 10, 2021. Like every year, numerous political and cultural personalities lent a hand to Moisson Montréal volunteers in a final friendly and collaborative sprint to prepare the 5 000 baskets that remained to be made. In addition, thanks to the Fondation Marcelle et Jean Coutu, 3 000 turkeys were distributed to community agencies.





## Third-party campaigns

A warm thank you to the hundreds of supporters who have organized fundraisers and other initiatives to raise money for Moisson Montréal.



#### **Spokespersons**

Giving their involvement over many years, our spokespersons are part of the extended Moisson Montréal family. We thank them most sincerely for making use of their fame to promote our cause.



Élise Guilbault Co-spokesperson

"As a Moisson Montréal spokesperson for more than five years, I am still touched by the issues of food insecurity, especially since the requests for help are constantly increasing and the face of hunger is changing. Families, students, retirees, and workers may all need Moisson Montréal. Instability can affect anyone at any time in their lives and I sincerely believe that together we can make a difference."



Justin Kingsley Co-spokesperson

"Moisson Montréal is a great innovator in the world of food recovery. Millions of kg of food are recovered and redistributed annually thanks to its work. In responding to the thousands of requests for emergency food aid, Moisson Montréal has a major ecological impact. I am proud to be part of solutions that reduce food insecurity and waste. A "win-win situation!"

## Ambassadors

The Ambassadors' Club was founded in 2012 with the goal of paying tribute to individuals who, through their involvement with Moisson Montréal, have made remarkable contributions to the fight against hunger. The Club has about sixty members. In 2021, Moisson Montréal recognized six new members:



Distinguished Ambassador Jean-Marc Legentil Bell Nordic



Monetary donations champion Tania Little Food Banks Canada

**U** 

The Jeunes Alliés de Moisson Montréal (JAMM) committee was founded in November 2016. It unites young philanthropists who share a common cause: to eradicate the problem of food insecurity in Montreal. Since its creation, the committee has raised more than \$205 000 for Moisson Montréal through fundraising and networking activities. The Jeunes Alliés represent the future in the fight against food insecurity and this is why we are so grateful for their dedication to the cause. Moisson Montréal thanks each and every one of its

Volunteering champion Marc Hubert Regular volunteer



Food donations champion Lori Nikkel Second Harvest



Volunteering champion Stéphane Bolduc

Stéphane Bolduc Rogers Communications

members for their contributions and involvement.



In-kind donations champion Michel Casgrain



Catherine Coursol JAMM Founder and co-president Lawyer, LCM Avocats inc.

Valérie Lacasse Co-president Real Estate Agent, Lacasse Shapcott Team – Re/MAX

Laurent Bergeron

Member Volunteering activities coordinator, Moisson Montréal **Frédérique Charest** Member Speech Therapist, Serespro

Wiam Mahroug

Member Business Lawyer, Lavery Lawyers

**Josiane Martineau** Member Lawyer, Mouvement Desjardins Laurence McCaughan

Member Lawyer, Borden Ladner Gervais S.E.N.C.R.L

Valérie McDuff Member Lawyer, Latitude MGMT

#### Shawn Perno Member

Territory Manager, Sales & Marketing, Taylormade Golf Léa Portugais-Poirier Member

Coordinator, Public Relations and Protocol, Université de Montréal

**Elsa Rathgeber** 

Member Clients and Markets Advisor, BCF

#### Sarah Michele Rodrigue

Member Account Manager, TELUS Business

#### Alexandra Vincent

Member Associate Territory Sales Manager, Zimmer Biomet Dental

**Jessica Vona** Member Lawyer, Stikeman Elliott

# \$1+\$15

# Every dollar still goes further

Thanks to an operating model based on food recovery rather than purchases as well as the great generosity of its volunteers and food donors, Moisson Montréal benefits from an extraordinary multiplier effect: each monetary donation of \$1 enables the organization to distribute \$15 worth of food. As shown in the financial results on page 23, with \$6.5M in expenses, Moisson Montréal distributed \$98.6M worth of food during the year: a ratio of \$1 to \$15. By recovering and repurposing food, we are participating in the development of sustainable solutions to actively fight food insecurity in a financially efficient manner. On behalf ot those suffering from hunger, we are very grateful to our donors and volunteers who are making this remarkable feat possible.



"The McKesson Foundation is honoured to support Moisson Montréal as it continues to help local communities prepare and respond to emergencies. This partnership aligns with the Foundation's commitment to improving health and resilience in the communities where we live, work, and operate around the world. Having Moisson Montréal as a partner is essential to ensuring that our neighbors in Quebec have access to nutritious food on a sustained basis."

#### Dr. Kelvin A. Baggett Executive Vice President & Chief Impact Officer, McKesson



"Charles River is proud to renew its partnership with Moisson Montréal, to help them continue the critical work they do for communities across the Island of Montreal and for their collaboration with other food banks in Quebec. Supporting the communities where we live and work is a core value at Charles River and our mission of creating healthier lives starts locally. Working with organizations such as Moisson Montréal is one of the most rewarding ways to accomplish this."

Geneviève Normand

General Manager, Senneville, Charles River Laboratories



"Since their founding, Quebec's casinos and gaming establishments have had a positive impact in their communities. And for a community to flourish, it is essential that its basic needs be met first. That's why, since 2015, we have been engaged in an ongoing process to support the Moisson organizations in all our regions. Together, driven by the generosity and commitment of our employees, we actively support the fight against food insecurity led by the Moisson organizations. This commitment is one of our greatest sources of pride."

#### **Kevin Taylor**

Executive Vice-President and Chief Operating Officer of Casinos and Gaming Halls, Loto-Québec



"My husband, Jacques Bourgeois (1940-2021), was always concerned with both economic and social issues. For him, the important economic development of our society during the last decades should have benefited all groups. Unfortunately, this was not the case, and there are those who have been left behind. He considered Moisson Montréal to be a key player in the obligation to share what we have, and that was the reason that led him to make a bequest."

#### Francine Séguin

Spouse of the late Jacques Bourgeois, planned giving donor

## Thank you to all our valued donors

Our heartfelt thanks go out to the large community of thousands of individuals, businesses, foundations, and other donors who all make a meaningful difference in the fight against food insecurity. We especially recognize those among them who stand out on account of the scale of their support for Moisson Montréal.

## 2021-2022 Financial Donors

#### Visionary Partners (\$500 000 +)

Food Banks Canada Food Banks of Quebec

#### Mission Partners (\$75000 - \$499999)

1 anonymous donor Centraide of Greater Montreal Chamandy Foundation CIUSSS du Centre-Sud-de-l'Île-de-Montréal (PSOC) Fondation Marcelle et Jean Coutu Foundation of Greater Montreal General Mills Foundation Hometown Grantmaking Program J. Armand Bombardier Foundation Loto-Québec (and subsidiaries) McKesson Foundation Media Food Drive Société des alcools du Québec (SAQ) Soeurs Franciscaines Missionaires de l'Immaculée-Conception Ville de Montréal Walmart Canada

 $\bigtriangleup$ 



#### Benefactor Partners (\$10000 - \$74999)

25 anonymous donors Amazon Benoît Clairoux BNP Paribas



BRP Canadian Pacific Railway Charles River Laboratories Montréal Chisholm Thomson Family Fondation Church & Dwight Canada Congébec Conseil québecois de la transformation de la volaille CSL Group Inc. Dollarama Enterprise Holdings Foundation ERFA Canada 2012 inc Fednav Limited Fidelity Investments Canada Limited Fiducie Jacqueline Lallemand Fondation Alain Paquet Fondation Boucher-Lambert (La) Fondation Émilie-Tavernier-Gamelin Fondation Famille Marc Thériault Fondation Jacques Francoeur Fonds de charité des employés de la Ville de Montréal Genetec Gestion LJT inc. IBM Employees' Charitable Fund Jacque's L'Écuyer Jean de Grandpré Les Résidences Soleil - Groupe Savoie Loblaw Companies Limited (Maxi and Provigo) Lowe's Canada (L'entrepôt RONA Saint-Laurent, L'entrepôt RONA Anjou, Réno-Dépôt Anjou and Réno-Dépôt) Michael A. Kaplan Molson Coors<sup>®</sup> Canada Mongeau Family Foundation Morgan Stanley Murray and Karen Dalfen National Money Mart O.D.S. Ltée

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## Supporting Partners (\$5000 - \$9999)

18 anonymous donors 9386-6580 Québec inc. Alain Lauzon Alex Tyszkiewicz Atwill-Morin Group Bausch Foundation BBA Inc. Bernard Casgrain Bloomberg LP Bolloré Logistics Canada inc. Centura Québec Limitée Claret Asset Management Corporation

Classic Woodwork Congrégation de Notre-Dame du Québec Crown Royal CyberScout Daniel Lebeuf Emaral Investments inc. Equitable Bank Eric T. Webster Foundation Ernst & Young Ethel Groffier Farm Credit Canada Fondation de bienfaisance T.A. Saint-Germain (La) Fondation de la Corporation des concessionnaires d'Automobiles de Montréal Fondation Robert Sawyer Fonds Fondation Paul-A. Fournier de la Fondation du Grand Montréal Food for Life Gestion Robert Barakett Inc. Global Payments Direct Inc Google Groupe Venise Inc. Hay Foundation (The) Hélène Lazure Huguette et Jean-Louis Fontaine Foundation Insurity Canada Inc Investissements Guy Gingras inc. Investment Industry Regulatory Organization of Canada (IIROC) J. St-Laurent, Montréal Karim Yassine M.D. Inc. Lacroix Meats Inc. Laurent Ferreira and Leslie Silver LinkNow Media Manulife MapleBear/Instacart Fund Message Factory MFS Investment Management Canada Ltd Ministère de l'Agriculture, des Pêcheries et de l'Alimentation du Québec (MAPAQ) Novirtus Transport Inc. Optimum Insurance Company Inc. Paypal Giving Fund Canada Peter Martin & Hélène Lalonde Picton Mahoney Asset Management



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## **Food donors**

#### Visionary Partners (1 000 000 kg +)

Canadawide Food Banks Canada Food Banks of Quebec

#### Mission Partners (250000 - 999999 kg)

Bonduelle Canada Inc. Courchesne Larose



Daily Bread Food bank Fruits et Légumes Gaétan Bono Inc. General Mills / Groupe Robert Global MJL Grupo Bimbo Canada Loblaw Companies Limited (Maxi and Provigo) Metro inc. Second Harvest Stericycle

#### Benefactor Partners (50000 - 249999 kg)

One anonymous donor A.Lassonde Inc. Abbott Laboratories Ltd. Air Transat A.T. Inc. BCI Foods Inc. Boulangerie Auger Inc. Boulangerie St-Méthode Chenail Costco Danone Canada Fleury Michon Food for Life Fruits et Légumes Royal Keurig Dr Pepper Canada Inc. L'Oréal Canada MADA Community Center Midland Transport Limited Moisson Lanaudiere Moisson Mauricie / Centre-du-Québec Olymel

Parmalat Canada Inc. PepsiCo Canada Regroupement des Magasins-Partage de l'Ile de Montréal Royal Alpha Produce Saputo Produits Laitiers Canada S.E.N.C. Speroway Sobeys Sysco Montreal The Little Potato Company Thomas Fruits & Légumes Walmart Canada

#### Supporting Partners (10000 - 49999 kg)

Accueil Bonneau Agropur Natrel Air Canada Aliments AGG Foods Ardo VLM Avon Canada Limited bveggie Bridor Inc Catelli Centre de Bénévolat et moisson Laval Church & Dwight Canada Clover Leaf Seafoods Cook It Recipes Inc. Cool&Simple a division of Gastonomia Dawn Food Products (Canada) Inc. Eaux Naya Inc. Eska Inc. **Expresco** Foods Farinart Ferme Benoit Vernier Ferme J Ouimet Ferme Van Velzen et Fils GSI Canada **GUSTA Foods Highline Mushrooms Klinet Industries** KraftHeinz Canada



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Nonni's THINaddictives Pommes Ma-Gic Inc Procter & Gamble Réno-Jouets Regal confections Restock Canada Inc Sami Fruits Shapiro Fruits Inc. Sun Youth Veg Pro Western Harvest Inc. + Corporate and community food drives

## Volunteering donors

## Visionary Partners (2000 hrs +)

CRDITED (Centre de réadaptation en déficience intellectuelle et en troubles envahissants du développement)

#### Mission Partners (1 000 – 1 999 hrs)

Anna Peng Josette Archambault Marc Hubert Betienne <u>Pi</u>erre



#### **Benefactor Partners**

(500 – 999 hrs)

Alexandre Tranquille-Picard Ciena-Équipe des ventes de Montréal Deon Browne Fiorentino Antonitti German Podolnik Ginette Daigneault Humberto Mora John Dubuc-Mathieu Louis Paquette Maxime Greffe-Germain Raymond Brodeur Réjean Bourque

#### Supporting Partners (200 – 499 hrs)

Alain Gingras Alithya **BNP** Paribas Carol Sejean Cassandra Millet Centre Place Cartier éducation des adultes Chao Zhang Charles-Édouard Joannides Charlie-Rose Dagenais Christian Julien Christine Favreau Collège Jean-Eudes Diane Lemieux École Chrétienne Emmanuel École Évangéline Edris Bérubé Éric Perron Esther Larkin Gaëtan Caron Jean Marcoux Jean-Louis Calvé Les employé(e)s de l'Agence des services frontaliers du Canada Lightspeed POS



Liliane Le Mentec Lina Lebeau Lisette Jolv Loïc Gauvín Louise Beaulne Luc Major Marie-Claude Mercier Marielle St-Amour Martine Gaudreault Métro Richelieu Inc. Michel Girard **Michel Perreault** Michel Racine Michelle Séguin Nancy Mersereau Nathalie Gamache Nathalie Wlodarski Paraza Pharma Inc. René Ouellet **Richard Martin** Robert Proschek Rogers Communications Canada LLC **Rogers Communications Inc. Fido Solutions** Sandrine Sénécal Sarah Taylor Sandra Goehler

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