



### **Our mission**

Provide an optimal food supply for community agencies serving Montreal's most vulnerable people while actively participating in the development of sustainable solutions to promote food security.

### **Our vision**

Food security, sustainably.

### **Our values**

#### Respect

For the people we help, for coworkers, volunteers and partners. Respect also for the environment in which we live and work.

#### Integrity

In all our actions we are committed to acting honestly and with transparency.

#### **Fairness**

In the decisions we make for the benefit of our partners, in the way we share the food we receive, and in the way we treat our colleagues and volunteers.

#### Solidarity

In helping each other freely and openly to fulfill Moisson Montréal's mission.

#### **Personnal Commitment**

On a daily basis, we are united together in the fight against hunger. We serve our community partners for the benefit of all Montrealers struggling with hunger.

Follow us









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### :M: 2020-2021 Annual Report

# 2020-21 Highlights

The strong response of Moisson Montréal to the health crisis is undoubtedly the most striking highlight. Compared to the previous year, \$36 million more in food was given to people in need. A charitable organization founded in 1984, Moisson Montréal is the largest food bank in Canada. Specializing in biofood logistics, Moisson Montréal provided more than 20 million kg of food to nearly 300 community agencies and other Canadian food banks in a single year. This food recovery operation has a significant ecological impact while making it possible to respond to hundreds of thousands of emergency food requests.

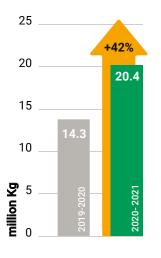
#### The strength of our operating model

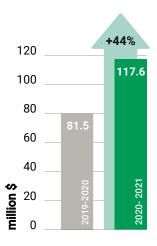
For every dollar donated to Moisson Montréal, we distribute more than \$15 worth of food. In 2020, Moisson Montréal was named one of the Top 100 Rated Charities by Charity Intelligence (in terms of transparency, accountability, efficiency and impact).

# \$1+\$15



#### Annual total of food distributed





|             | 2019-2020 | 2020-2021 |
|-------------|-----------|-----------|
| Food donors | 306       | 361       |
| Volunteers  | 11 351    | 3 422     |
| Employees   | 54        | 55*       |

288
community agencies
served on a regular
basis

#### 600 000\*\*

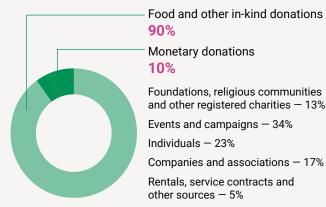
requests for food aid fulfilled every month by our community agencies

\* As of March 31st 2021

32.6%\*\*

of the beneficiaries of our agencies' food pantry programs are children

### Type of donations received

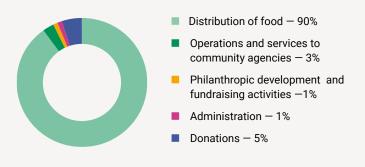


Governments – 7%

Deferred revenue – 1%

### Where donations go

(percentage of expenses)



<sup>\*\*</sup> Preliminary statistics of the 2021 Hunger Count

#### A word from our leaders

#### A record-breaking year

The economic downturn caused by the health crisis has exacerbated the problem of hunger and has led to a discouraging increase in the number of people visiting food counters. It has, however, also brought to light the strengths of our community. Moisson Montréal employees, volunteers, the bio-food industry along with individual, corporate and institutional financial donors all quickly mobilized to give our organization the means to achieve our goals.

#### When there is strength in numbers

The large network of bio-food donors and the many partners who supply Moisson Montréal donated more than 21 million kg of food and essential products, an increase of 42% over the previous year.

Food donations to organizations increased at the same rate, reaching a value of more than \$117 million. Moisson Montréal remains by far the largest food bank in Canada. Strict compliance with health measures and the unwavering commitment of our employees and volunteers allowed us to ensure the full continuity of our operations without any outbreaks of COVID-19. The City of Montreal supported us in this regard.

The financial support that we received, combined with our candour and openness with regard to our financial situation since June 2020, allowed us to take the basic structural actions needed for the sustainability of Moisson Montréal while ensuring a better sharing of philanthropic resources among the players in the Montreal food ecosystem.

#### **Exceptional resilience**

The agility of our employees made it possible to respond quickly to the closure of nearly 30% of the emergency food services run by community organizations and to distribute equitably the amount of food to the remaining organizations while imposing the smallest possible administrative burden on them.

Thanks to the ingenuity of our operations group, we were able to reduce our labour requirements appreciably without slowing down the significant increase in our output.

Our business model, which relies primarily on food donations as opposed to food purchases, has turned every dollar donated into more than \$15 worth of food for nearly 300 community organizations and, ultimately, for the hundreds of thousands of people whose lives have been clouded by food insecurity.

The emergency situation called for highly exceptional measures. Thanks to our employees, volunteers, food donors and all of you who embody the values of sharing and mutual support, Moisson Montréal delivered the goods and was present throughout the year, without exception. Bravo and thank you.

Pierre G. Brodeur

Richard D. Daneau
Executive Director

#### **Board of Directors**



Pierre G. Brodeur, CPA, CA PRESIDENT Corporate director, Retired Partner, DELOITTE



Glenn Acton
VICE PRESIDENT
Vice president
Discount Fresh Merchandising
Loblaw Companies Limited



Robin Deveaux, CPA, CA TREASURER Chief Financial Officer EDF Renewables Canada Inc.



Jean-Guillaume Shooner, M.Fisc. SECRETARY Partner, Lawyer Stikeman Elliott S.E.N.C.R.L., s.r.l.



Richard D. Daneau EX-OFFICIO Executive Director, Moisson Montréal



Richard Blain, MBA, IAS.A., Fellow CRHA DIRECTOR Lecturer, Human Resources Management, HEC Montréal



Donald Boisvert
DIRECTOR
Executive Director,
La Corbeille Bordeaux-Cartierville



Catherine Coursol DIRECTOR Lawyer, LCM Avocats inc.



Jean-Pierre Haché, ENG. DIRECTOR V-P Quality, Health and Safety and IT Bonduelle Americas Long Life



Hugues Mousseau DIRECTOR Managing Partner Heyco Advisory Services



Brunilda Reyes
DIRECTOR
Executive Director and Co-founder
Les Fourchettes de l'Espoir



Eddy Jr Savoie DIRECTOR President Construction, Groupe Savoie – Les Résidences Soleil

2020-2021 Annual Report The team of employees

### The team of employees



At Moisson Montréal, we encourage diversity in all its forms and are proud to count on a workforce where the experience of our older employees rubs shoulders with the fresh ideas of our new recruits. The 55 or so employees who come from 16 different countries contribute to the richness of our team.

"Volunteers and donors make it possible to fulfill our mission. However, this could not be achieved without the invaluable help and contribution of a literally extraordinary team of employees committed to the cause."

- Richard D Daneau, Executive Director

Cultural diversity is "a driving force for development" and an "indispensable asset for alleviating poverty and achieving sustainable development."

- UNESCO







3 422
Volunteers



64 039 Volunteer hours



The equivalent of

35 full time positions

# An unexpected commitment during these extraordinary times

While the health situation necessitated telecommuting and restrictions on travel, the commitment to volunteerism at Moisson Montréal never diminished. We were able to count on supportive and courageous volunteers to continue distributing the food needed by neighborhood organizations, despite these needs having increased by more than 40%.

Although the lack of human resources was one of the risks Moisson Montréal had to prepare for in this health crisis, there was never a shortage of volunteers. Responding to the challenges of this pandemic, they showed up, rolled up their sleeves and allowed us to do the impossible - to offer uninterrupted emergency food services and to distribute \$36 million more worth of food than last year.

Of course, the Moisson Montréal team reviewed the layout of the work areas to ensure strict compliance with public health requirements. During this extraordinary year, food aid could never have reached the people who needed it without this unexpected commitment by all our volunteers. Special thanks to the Service de sécurité incendie of the City of Montreal for its considerable help at the start of the pandemic.

# The face of Moisson Montréal's volunteers

Thanks to process re-engineering efforts, the number of volunteers needed decreased from 85 to 33 per day. We were never short of volunteers. A sincere thank-you to all of them!

| Volunteer type                 | 2019-2020 |       | 2020-2021 |       |
|--------------------------------|-----------|-------|-----------|-------|
| <b>3</b> , p                   | Hours     | Ratio | Hours     | Ratio |
| Individuals - regular          | 26 607    | 31%   | 21 318    | 33%   |
| Individuals - occasional       | 9 815     | 12%   | 31 908    | 50%   |
| Groups - regular               | 12 206    | 14%   | 3 005     | 5%    |
| Groups - occasional            | 36 457    | 43%   | 7 808     | 12%   |
| Total hours                    | 85 085    | 100%  | 64 039    | 100%  |
| Full-time equivalent positions | 47        |       | 35        |       |
| Total number of volunteers     | 11 351    |       | 3 422     |       |

Volunteering

# 2020-2021 Annual Report



### **Testimonials**



"For me, volunteering is not an obligation, but rather a privilege. There is no greater satisfaction than giving the greatest gift a person can receive: hope. I encourage everyone to become a volunteer. The feeling is indescribable."

Stéphane Bolduc Manager, Operations Reporting **Rogers Communications** 



"Our regular volunteer commitment at Moisson Montréal to help people in need has been an enriching human experience while allowing us to be part of a large and stimulating family dedicated to the cause of food insecurity. Moisson Montréal is like a bee hive where everyone in their own way is committed to doing good, while producing nectar in the form of happiness."

Sylvie Léveillé & Raymond Corbeil



"I love volunteering at Moisson Montréal. To be able to contribute to the massive effort involved in distributing food to so many organizations is something I am very proud of. The experience has given me so much in ways I could never have imagined. As a volunteer, I always feel appreciated and that is a big part of the success of Moisson Montréal."

Jill Saltzman



"Collaborating with Moisson Montréal has allowed our users living with an intellectual disability or autism spectrum disorder to be valued and to develop the different skills necessary for their work integration. Given that inclusion and social participation are integral parts of our mission at the CIUSSS Centre-Sudde-L'île-de-Montréal, we are pleased to collaborate with Moisson Montréal, which considers our users to be volunteers in their own right."

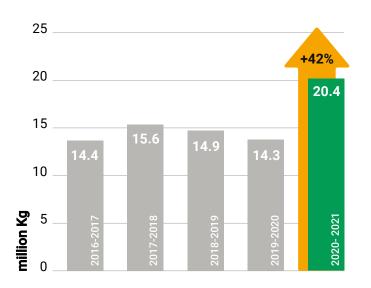
> Julien Lafrenière Special Education Technician Installation CRDITED de Montréal CIUSSS Centre-Sud-de-l'île-de-Montréal

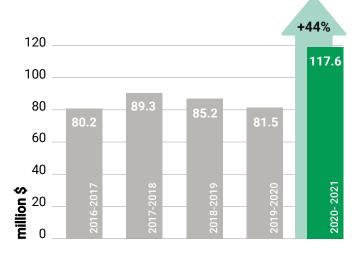


# Record increase in the quantity and variety of products

In addition to having significantly increased the quantity of food offered to organizations, Moisson Montréal has also markedly increased its variety of products, going from a weekly average of 39 products in 2019-2020 to 55 products in 2020-2021. This increase in the diversity of products is indicative of the qualitative improvement of Moisson Montréal's food supply.

#### Annual total of food distributed









# Doing more with less

In 2020-2021, Moisson Montréal was able to distribute 42% more food with 70% fewer volunteers.

To accomplish this feat our operations team was guided by consultants from Bell Nordic. Through a Toyota Kata exercise called the KataLab, we were able to modify the organization of our work, establish standards and train volunteers directly on the food sorting lines.



2020-2021 Annual Report | Food distribution 9

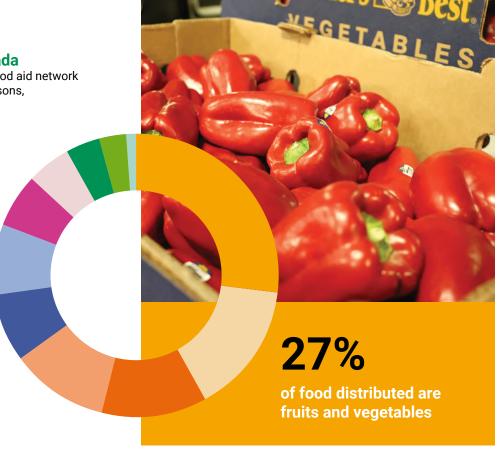
# 20.4 million kg

#### **Distributed in Quebec and Canada**

20 385 758 kg of food distributed to the food aid network (community agencies, other Quebec Moissons, other food banks in Canada)

# Distributed foods by category

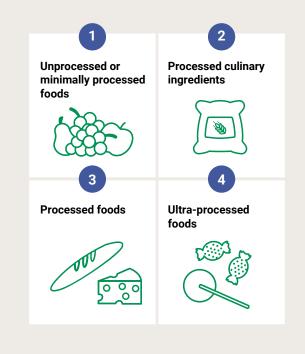
- Fruits and vegetables 27%
- Various foods 15%
- Grains 12%
- Dairy 11%
- Meat and substitutes 8%
- Beverages − 8%
- Canned goods 6%
- Non-edible products 5%
- Salty or fatty foods 4%
- Sweets 3%
- Baby food and products 1%



# Moisson Montréal encourages healthy eating habits

In light of the new Canada's Food Guide recommendation that half our plate be composed of fruits and vegetables, Moisson Montréal offered 44% more fruits and vegetables to community organizations than the previous year. According to these organizations, the general quality of the fruits and vegetables they receive has constantly improved over the years. Highly processed foods represented only 26.9% of the products offered by Moisson Montréal, compared to 36.8% the previous year.

In addition, Moisson Montréal classifies all foodstuffs received according to the NOVA classification which sorts foods according to their level of processing. Of the foodstuffs distributed by Moisson Montréal, 54% were fresh or minimally processed foods, or had minimally processed culinary ingredients (codes 1 and 2 of the NOVA classification) compared to 46% the previous year. These foods are recommended for their nutritional value as part of a healthy diet.

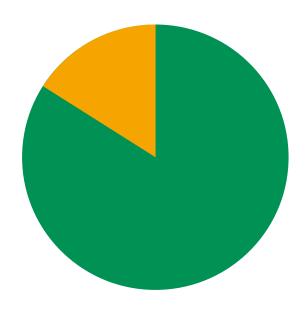


# A dynamic and committed network of more than 360 food donors

More than 63% of Moisson Montréal's supply comes from our 10 principal donor partners. Not only do the individuals from these companies demonstrate outstanding social commitment, they embody the values of sustainable development. As in previous years, and contrary to popular belief, only 12% of donations come from food retailers (supermarkets). It is through all these individuals and companies that Moisson Montréal can fulfill its mission.



# Where does the **21M** Kg of food collected come from?



88% Producers, processors, distributors and other partners

OF QUEBEC

12% Food retailers

### Top 10 partners



















∴M: 2020-2021 Annual Report | Procurement

# Food Recovery in Supermarkets Program (FRSP)

Total quantities of food recovered in 125 supermarkets

1 137 845 Kg

2020-2021

1 141 365 Kg

2019-2020

Meat

464 267 Kg

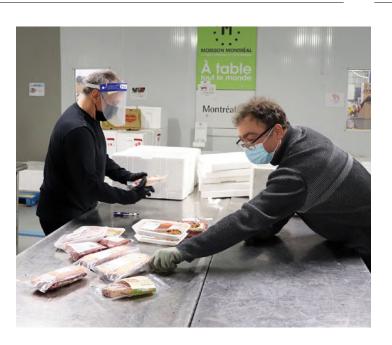
41%

2020-2021

470 366 Kg

2019 - 2020





The FRSP is the main source of meat, a rare commodity in food banks.

#### 125 partner stores... including 8 new ones in the last year!

Initiated by Moisson Montréal in 2013, the Food Recovery in Supermarkets Program (FRSP) is a partnership that aims to reduce food waste by recovering unsold food from supermarkets and redistributing it to accredited community organizations. The main attraction of the FRSP is that it provides access to a significant amount of animal protein (meat), a commodity that is in high demand but rather scarce in food banks. While maintaining the

cold chain and full traceability, the recovered meat is redistributed to community organizations.

Moisson Montréal operates the FRSP in 125 partner supermarkets on the Island of Montreal, 8 more than the previous year, and is affiliated with all the major supermarket banners.

Many thanks to the Fondation Marcelle et Jean Coutu for its tremendous support!

Our thanks to the retailers participating in the Food Recovery in Supermarkets Program



















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The 2020-2021 Food Aid Route

:M: 2020-2021 Annual Report

The 2020-2021 Food Aid Route

# The 2020-2021 Food Aid Route

of the biggest food bank in Canada

64% 13 563 823 Kg

12

food donors

88% Producers, processors,

---- 12% Food retailers

distributors and other partners

**72**% 14 687 705 Kg To Moisson Montréal's 288 community agencies on the Island of Montreal

29% 6 124 628 Kg **Food Banks** of Quebec (FBQ) and Food Banks Canada (FBC)

**TOTAL** 21 171 885 Kg recovered

**TOTAL** 20 385 758 Kg

distributed

18% 3 729 441 Kg

Moissons

**Other Quebec** 

FBC 3 016 115 Kg

**Food distributed** 

came from:

**FBQ** 

713 326 Kg

7% 1 483 434 Kg **Other Moissons** and food banks

229 097 Kg

Compost

79 350 Kg Recycling

566 448 Kg Waste

10% 1 968 612 Kg **Other Moissons** and food banks

Food sources

Food distributed

# Moisson Montréal serves a network of 288 partner agencies

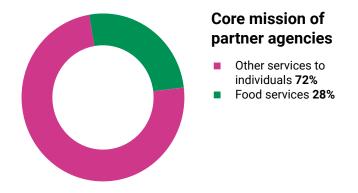
### Food aid in a variety of areas

#### Eating to learn and grow

28% of our community agencies have a mission focused on food services. The majority of them, however, have a more general social development mission centering on the needs of individuals (integration, the fight against homelessness, academic success, security, etc.) where peripheral food services are also offered. These food services help individuals in vulnerable situations progress sufficiently to ultimately break out of the spiral of poverty.

# Moisson Montréal community agencies as of March 31, 2021

| Core mission and main services of the agencies | New<br>agencies<br>2020-2021 | Total |  |
|--|------------------------------|-------|--|
| Core mission                                   |                              |       |  |
| Food services                                  | 3                            | 80    |  |
| Other  | 26                           | 208   |  |
| Total  | 29                           | 288   |  |
| Main service related to Moisson Montréal       |                              |       |  |
| Food pantry                                    | 21                           | 160   |  |
| Meals  | 4                            | 76    |  |
| Snacks   | 2                            | 35    |  |
| Collective kitchens                            | 1                            | 10    |  |
| Meals on wheels                                | 0                            | 6     |  |
| Other  | 1                            | 1     |  |
| Total  | 29                           | 288   |  |



# Moisson Montréal: an ally for agencies during the pandemic

- Given the temporary food service closures in 30% of its agencies in Spring 2020, Moisson Montréal updated its distribution codes (related to the quantities of food offered by Moisson Montréal to its agencies) in order to respond to the displacement of agency beneficiaries.
- 29 new agencies were accredited during this year.

#### **Annual satisfaction survey**

COVID-19 and the magnitude of the task ahead.

In the annual survey conducted in the Summer of 2020, agencies reported that Moisson Montréal's donations met 65% of their food needs compared to 69% last year. This result is disappointing and surprising since they received 42% more food (kg) than at the same time last year. Therefore, the \$117,000,000 in food donated this year will not have been sufficient to further help these agencies and their new beneficiaries.

This clearly demonstrates the extent of food insecurity caused by

It is important to note that 2/3 of the agencies (64%) report that they do not accept all of the food offered to them (due to lack of capacity or logistical issues, among other reasons). The main challenges for development and improvement still lie in the variety of food offered and access to certain staples that are not readily available (milk, eggs, flour, rice, etc.).

### **Testimonials**



#### Afrique au féminin

"Food insecurity is a major concern for families in Park Extension. 38% of residents are low-income and their situation has been exacerbated by the pandemic. In the Spring of 2020, the weekly number of food baskets increased from 150 to 350 and has not decreased since."

15

"Moisson Montréal has been very supportive during this difficult period, but also throughout the year. Families received diapers, milk, cereals, and jars of food for breastfeeding mothers or those with young children aged 0 to 5. They could also count on the food that was distributed every Tuesday."

Rose Ngo Djel, Executive Director, Afrique au Féminin



#### **MultiCaf**

"With the food we receive from Moisson Montréal, we are able to perform miracles and support more than 1,200 households per week. During the pandemic, we supported eight times as many families, or 8,500 different households per week. The work done at Moisson Montréal has allowed us to maintain our services without any interruption."

Jean-Sébastien Patrice, Executive Director, MultiCaf

"Our situation completely changed because of COVID-19. We were unemployed and it was important for us to feel safe and stay healthy and Multicaf was like a family to us. Having access to food has changed our lives."

Olivero and Daniela, MultiCaf clients



# LES GRANDS An active community life, a strong commitment to neighborhood organizations to neighborhood organizations

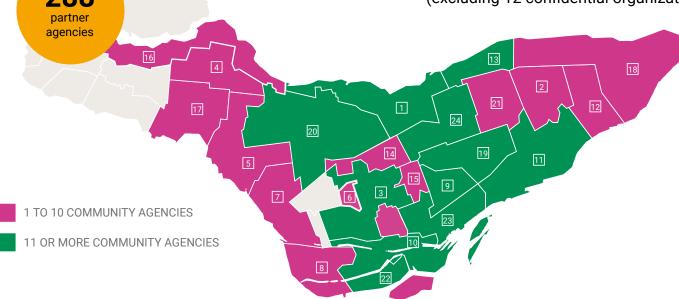
For several years now, Moisson Montréal has been inviting its partners to share their experiences during the semi-annual Grands Échanges. These forums allow for a better understanding of their day-to-day work while fine-tuning the services offered by Moisson Montréal. The wide range of actions taken by community agencies is the lifeline of Montreal's emergency food ecosystem and requires Moisson Montréal to adapt to meet their specific needs.

#### Shelf life and other dates; best before but still good after! Hygiene and sanitation in the context of food aid (October 2020)

This meeting with the representatives from MAPAQ (Ministère de l'Agriculture, des Pêcheries et de l'Alimentation du Québec) answered many questions from community agencies concerning shelf life, expiration dates and other issues. Best practices for food storage were also discussed.

#### Management and distribution of meat and holiday baskets (March 2021)

It is common for distributed foodstuffs to be at the end of their shelf life and this makes them particularly fragile, which is especially the case with fresh meat. This meeting allowed the hundred or so agencies present to question and expand their knowledge of best practices in food distribution and processing. The annual preparing and distributing of holiday baskets were also discussed in order to identify how they could be improved to benefit neighbourhood agencies and their beneficiaries.



\*Agencies accredited in 2020-2021

#### 1 Ahuntsic-Cartierville 4.0% (11 agencies)

Centre d'appui aux communautés immigrantes (CACI) / Centre d'intégration et d'intervention multiculturel de l'Ouest de Montréal (CIIMO) / Corbeille Bordeaux-Cartierville / École Félix-Antoine / First Armenian Evangelical Church of Montréal / Maison des jeunes de Bordeaux-Cartierville / Maison des parents de Bordeaux-Cartierville / Œuvre des Samaritains / Prise II / RAP Jeunesse (volet l'Accès-Soir) / Service de Nutrition et d'Action Communautaire (SNAC)

#### 2 Anjou

#### 0.7% (2 agencies)

Centre Humanitaire d'Organisation de Ressources et de Référence d'Anjou (CHORRA) / Service d'aide communautaire d'Anjou (SAC Anjou)

#### 3 Côte-des-Neiges-Notre-Dame-de-Grâce 6.9% (19 agencies)

Banque alimentaire de l'Université de Montréal / Baobab Familial / Bethlehem Healing Fountain / Centre communautaire de loisir de la Côte-Des-Neiges / Centre communautaire Mountain Sights / Chabad Chai Center / Côte-des-Neiges Black Community Association / Fondations du quartier / Head & Hands / Hive Café Solidarity Co-operative / Jamaïca Association of Montréal / MADA Community Center / MultiCaf Community Cafeteria / Relais Côte-des-Neiges / Résidence Projet Chance / Service d'interprète d'aide et de référence aux immigrants (SIARI) / St-Monica Food Pantry / The Depot Community Food Centre / Women on the Rise

#### 4 Dollard-des-Ormeaux 0.4% (1 agency)

La Maison Entre Familles

#### 5 Dorval / L'Île Dorval 0.7% (2 agencies)

Foyer du Liban / Omega Community Resource

#### 6 Hampstead 0.4% (1 agency)

Mosaik Family Resource Centre

#### 7 Lachine 3.2% (9 agencies)

Carrefour d'entraide Lachine / Carrefour ieunesse-emploi de Marquette / Centre de formation professionnelle de Lachine / Comité de vie de Quartier Duff-Court (COVIQ) / Extended Hands / Living Church of Christ / Œuvre soupe maison de Lachine / Société de Saint-Vincent de Paul. Conférence Saint-Pierre-Aux-Liens / Société de Saint-Vincent de Paul, Resurrection of Our Lord

#### 8 LaSalle 3.2% (9 agencies)

Action Centre / Centre du Vieux Moulin de LaSalle / Centre intégré de mécanique, de métallurgie et d'électricité (CIMME) / Destination travail / Échange de services de LaSalle (C.A.D.R.E.) / Loisirs Laurendeau-Dunton / Maison des jeunes de LaSalle / Société de Saint-Vincent de Paul Conférence de LaSalle / Triade HCT (Handicap-compétences-Travail)

#### 9 Le Plateau-Mont-Royal

8.7% (24 agencies)

Association d'entraide Le Chaînon / Atelier d'éducation populaire du Plateau / Autisme Montréal / Centre Communautaire Restauration Vertical & Banque Alimentaire / Centre d'aide à la famille / Centre du Plateau / Dîners St-Louis / La Chapelle / Les Foyers de la Création / L'Hirondelle, Services d'accueil et d'intégration des immigrants / Maison des amis du Plateau Mont-Royal / Maison d'Hérelle / Maison du Parc / Mile-End Community Mission / Native Friendship Centre of Montréal / Œuvres de St-Jacques / Parrainage civique Montréal / Partage & Solidarité / Racine Croisée / Resto Plateau / Santropol Roulant / Société de Saint-Vincent de Paul, Conférence du Plateau / The Open Door / Women's Center of Montréal

#### 10 Le Sud-Ouest 9.0% (25 agencies)

Action Santé de Pointe St-Charles / Arche-Montréal / Atelier 850 / Au nom

de l'amour / Auberge communautaire du Sud-Ouest / Benedict Labre House / Bible Way Pentecostal Church / Comité d'éducation aux adultes de la Petite-Bourgogne et de St-Henri (CÉDA) / Continuité-famille auprès des détenues (CFAD) / Église Saint-Charles / La main qui partage / Maison d'Entraide Saint-Paul & Émard / Maison des jeunes L'Escampette / Maison du partage d'Youville / Milieu éducatif La Source / Mission of the Great Shepherd / Renaissance Church Montréal / Salvation Army - Booth Center / Scientifines / Share the Warmth / Station Familles / St-Columba House / Tyndale

St-Georges Community Centre / Union United Church / Welcome Hall Mission

#### Mercier-Hochelaga-Maisonneuve

10.9% (30 agencies)

Association de Défense des Droits Sociaux du Montréal-Métropolitain (ADDS-MM) / Auberge du cœur, Foyer de jeunes travailleurs et travailleuses de Montréal / CAP St-Barnabé / CARE Montréal / Centre d'entraide le Rameau d'Olivier / Centre des Jeunes Boyce-Viau (CJBV) / Centre NAHA / Chic Resto Pop / Cuisine collective Hochelaga-Maisonneuve (CCHM) / Dopamine / Église Reflet de Christ / Entre Mamans et Papas / Escale Notre-Dame / Frigo Communautaire & Solidaire de l'Est /

Groupe d'Entraide de Mercier-Ouest (GEMO) / Impact Famille / Interaction Famille Hochelaga-Maisonneuve / Jeunes musiciens du monde / JoJo Dépannage / Le Mûrier Inc. / Maison à Petits Pas / Maison du Pharillon / Maison l'Exode / Maison Tangente / Pavillon d'éducation communautaire Hochelaga-Maisonneuve / Projet Harmonie / Répit Providence / Service d'éducation et de sécurité alimentaire de Mercier-Est (Sésame) / Seventh Day Adventist Church Lafontaine / Un Élan

#### 12 Montréal-Est 0.4% (1 agency)

pour la vie

Action Secours Vie d'Espoir

#### 13 Montréal-Nord 4.0% (11 agencies)

Amour en Action / Carrefour des retraités de Montréal-Nord Inc. / Centre communautaire multi-ethnique de Montréal-Nord / Centre de pédiatrie sociale de Montréal-Nord / Église du Nazaréen de Montréal-Nord / Église Évangéliste Baptiste de Montréal-Nord / Épicerie solidaire de l'Est (ÉPISOLE) / FAREHD Canada / Fourchettes de l'espoir / Toxico-Stop Residential Treatment Centre / Vision Charitable (VICHA)

#### 14 Mont-Royal 0.4% (1 agency)

Centre Action Sida Montréal - femmes (CASM)

#### 15 Outremont 0.4% (1 agency)

**Monthly Dignity** 

#### 16 Pierrefonds-Roxboro 1.1% (3 agencies)

Centre communautaire multiculturel l'amour / On Rock Community Services / West Island Assistance Fund

#### 17 Pointe-Claire 1.1% (3 agencies)

Community agencies

Royal Canadian Legion branch 57 / West Island Citizen Advocacy / West Island

#### 18 Rivière-des-Prairies-Pointe-aux-Trembles 2.5% (7 agencies)

Centre de bienfaisance Mont-Sinaï / Centre de promotion communautaire Le Phare / Centre d'entraide aux familles (CEAF) / Centre local d'initiatives communautaires du Nord-Est de Montréal (CLIC) / Coopérative d'habitation Giron d'aile / Cuisine collective à toute vapeur / Maison des jeunes de Rivière-des-Prairies

#### 19 Rosemont-La **Petite-Patrie**

5.4% (15 agencies)

Bouffe-Action de Rosemont / Centre communautaire CEFEDI / Centre d'aide Nouveau Départ / Centre de ressources et d'action communautaire de la Petite-Patrie (CRACPP) / Centre N A Rive / Compagnons de Montréal / Église Adventiste du 7e iour de Beer-Schéba / Église Baptiste Évangélique de Rosemont / La Maisonnée / Maisonnette des parents / Mission catholique Sainte-Thérèse d'Avila / Oasis des enfants de Rosemont / Société de Saint-Vincent de Paul Conférence Saint-Francois-Solano / Sun Youth / Villa exprès pour toi

#### 20 Saint-Laurent 4.0% (11 agencies)

Center for Volunteer Action Saint-Laurent (ABC Center) / Centre Communautaire Bon Courage de Place Benoit / Centre d'encadrement pour jeunes femmes immigrantes (CEJFI) / Centre de pédiatrie sociale de Saint-Laurent/Au cœur de l'enfance / Centre Soutien-Jeunesse / Corporation

culturelle latino-américaine de l'amitié (COCLA) / École secondaire Saint-Laurent / Entraide des familles (Enfam Québec) / Oasis de Saint-Laurent / Ressources Jeunesse de Saint-Laurent / Salvation Army - Community and Family Services

#### 21 Saint-Léonard 2.2% (6 agencies)

Alerte Providence / Association haïtiano-canado-québécoise d'aide aux démunis (AHCQAD) / Bureau Associatif pour la Diversité et la Réinsertion (BADR) / Good News Chapel / Mouvement fraternité multi-ethnique / Société de Saint-Vincent de Paul, Conférence de Saint-Léonard

#### 22 Verdun

4.0% (11 agencies)

Carrefour jeunesse-emploi de Verdun Centre d'Aide aux Familles Immigrantes (Casa CAFI) / Centre de formation professionnelle des Carrefours / Maisor d'accueil des Nouveaux arrivants (MANA) / Maison des jeunes Point de Mire / Manna Verdun / Réseau d'entraide de Verdun / Réseau-Bénévoles de Verdun / Société de Saint-Vincent de Paul, Conférence de Verdun / Sunrise Charity / Toujours Ensemble

#### 23 Ville-Marie 16.3% (45 agencies)

Accueil Bonneau / Action Centre-Ville / AIDS Community Care Montréal (ACCM) / Association Bénévole Amitié / Auberge du cœur le Tournant / Carrefour Saint-Eusèbe / Centre d'Entraide et de Ralliement Familial (CERF) / Centre de soir Denise-Massé / Centre récréatif Poupart / Chez Doris / Chez Émilie, maison d'entraide populaire / Comité social Centre-Sud / École Pierre-Dupuy / Entraide Léo-Théorêt / Go Jeunesse / Groupe L'Itinéraire Café sur la rue / Information alimentaire populaire Centre-sud / Innovation Youth / La rue des Femmes / Le Sac à Dos / LOVE (Québec) /

Maison du Père / Maison Plein Cœur / Maisons Adrianna / Méta d'Âme / Midnight Kitchen / MIRE - Mouvement pour l'Intégration et la Rétention en Emploi / Mission catholique Latino-Américaine Notre-Dame de Guadalupe / Montréal Diet Dispensary / Nazareth House / Old Brewery Mission / PAS de la rue / People's Potato / Projet d'intervention auprès des mineur.e.s prostitué.e.s (PlaMP) / Projets Autochtones du Québec (PAQ) / Refuge des jeunes de Montréal / RÉZO - Santé et mieux-être des hommes gais et bisexuels, cis et trans / Ruelle de l'avenir / Société de Saint-Vincent de Paul. Cathédrale Saint-Antoine / Spectre de rue / Sphère de services / St-James Drop-In Center / St-Michael's Mission / YMCAs of Québec / YWCA Montréal

17

#### 24 Villeray-Saint-Michel-Parc-Extension

10.1% (28 agencies)

Afrique au féminin / Agape Food Drive (Church of Pentecost) / Alliance de commerces mexicains à Montréal (ACOMM) / Carrefour Populaire de St-Michel / CDC Solidarités Villeray / Centre communautaire La Patience Centre d'orientation et de prévention de l'alcoolisme et de la toxicomanie latino-américain (COPATLA) / Centre lasallien Saint-Michel / Centre Sainte-Croix / Comité Canada soins relève vie / Cuisine et vie collectives Saint-Roch / Église Méthodiste Libre de Rosemont / Entraide Bénévole Kouzin Kouzin' / Famille Myriam-de-la-Miséricorde / Groupe d'action pour la prévention de la transmission du VIH et l'éradication du Sida (GAP-VIES) / Héberieune de Parc-Extension / Hellenic Social Services of Québec / Les Jumeleurs / Espace communautaire / Maison de Quartier Villeray / Mon Resto Saint-Michel / Park-Extension Youth Organization (PEYO) / Patro Villeray / Petites-Mains / Projaide / Renaissance Montréal / Ressource Action-Alimentation de Parc Extension / Seniors Association FILIA / Service éducatif spécialisé et adapté de Montréal (SÉSAM)

### **Testimonial**



#### Le CAP St-Barnabé

"With the pandemic, twice as many people showed up at the food bank. Last summer we served more than 100 meals a day to help people in the Hochelaga Maisonneuve neighborhood.

With the coming of winter, we opened more than 320 emergency shelter spaces, which meant a lot of meals to serve every day!

Without the help of Moisson Montréal this simply would have been impossible."

Lyne, Food Assistance Supervisor

# **Exiting the pandemic**

While we have seized the opportunities associated with the pandemic, we have also been concerned with the challenges of emerging from this major health crisis. Will we be able to maintain our operational momentum until the economy regains its pre-COVID tempo?

Will the necessary food and financial resources be available in sufficient quantities until neighbourhood organizations return to some degree of normalcy? We need to remain vigilant and ready to supply an optimal amount of food, to respond appropriately to neighbourhood organizations that have done, and continue to do, extraordinary work to help the less fortunate among us.



# A huge project of social solidarity

#### A bio-food industry in turmoil

From the beginning of the pandemic and with the implementation of emergency health measures, the restaurant and hotel industry literally came to a halt. Overnight, the food supply increased significantly by more than 40% and we were able to gather immense quantities of food. Volunteers and financial donors gave us the means to raise our level of service so that we could respond to all the new faces that appeared at Montreal's food banks.

As in the past, Moisson Montréal maintained its food exchanges with other Canadian food banks (mainly in Quebec and Ontario). Moisson Montréal received 1.5 million kg of food from its community aid network while 2 million kg were donated to food banks in Quebec and Ontario.

The efforts of our federal and provincial governments must also be commended, as they were quick to recognize the necessity of everyone having access to food during the worst of the crisis. Assistance programs were quickly passed and implemented.

#### A decisive step towards better nutrition

Proud of the significant donations received from various major partners over the past few years, Moisson Montréal has acquired new equipment to improve how it provides fresh and frozen fruits and vegetables. We can now package these products in practical formats for community agencies. Typically, these products are given to us in crates exceeding 500 kg and this equipment will reduce and possibly avoid handling-related accidents, in addition to guaranteeing the highest standards of hygiene and food safety. This equipment will also help Moisson Montréal to offer these products, which are essential to healthy eating, throughout the year.

# Our commitment to sustainable development

Moisson Montréal is at the heart of a large industry of food producers, processors, and retailers with strong ties forged since 1984. Thanks to these links and the generosity of these partners, almost all of the \$117 million worth of food distributed has, as usual, come from donations rather than from purchases. The ecological impact of this choice is enormous and the entire Moisson Montréal team is proud to participate in the development of sustainable solutions.





Major projects

#### :й:

# The pandemic and sustainability

The current pandemic has once again exposed the fragility of our society and how quickly everything can fall apart. It also triggered extraordinary community support for Moisson Montréal, an unprecedented surge of solidarity that made possible the redistribution of an additional \$36 million in food to organizations responding to new applicants for food aid. In total, 20.4 million kg of food were donated, 6 million kg more than last year. Moisson Montréal also redoubled its efforts to optimize its operational processes to obtain the maximum impact for each dollar invested. The daily number of volunteers required was reduced from 85 to 33 and our rate of converting each dollar received to donated food value went from \$1 for nearly \$15 to \$1 to more than \$15 (in fact, \$18.64 in 2020-2021).

These gains in efficiency, combined with the extraordinary generosity of our community and governments, allowed us to establish a reserve fund of close to \$8 million (see details in the Financial Report - March 31, 2021 published on the Moisson Montréal website). This fund will ensure Moisson Montréal's sustainability, enable us to deal with certain unforeseen circumstances, and allow us to continue to create and implement initiatives for the future that broaden our support to community organizations and their beneficiaries.

We are very grateful for the unprecedented solidarity expressed by individuals, foundations, businesses and governments towards Moisson Montréal during the past year. All funds raised this year will be dedicated exclusively to the fulfillment of our mission. Had it not been for the record number of additional foodstuffs received from our donors and found by our teams this year, we might have had to make major food purchases, as did many other food banks throughout North America. Instead, thanks to the generosity of the bio-food industry and our organizational agility, we put a significant portion of the new funds collected in this exceptional year to good use for Moisson Montréal's future. In doing so, we have taken another step towards ensuring the sustainability of our organization and our ability to continue to fight hunger with efficiency and sustainably.

It is with this in mind that Moisson Montréal has created a new Endowment Fund and a new Philanthropic Fund with the Foundation of Greater Montreal. An endowment fund is a permanent and self-sustaining source of financing whose assets are invested with a long-term perspective. Each year, a portion of the fund's earnings are paid out to support Moisson Montréal's mission while the balance is reinvested. Every dollar invested in this fund will allow us to further increase our multiplier effect by redistributing well over \$15 worth of food for every donated dollar we receive. The Philanthropic Fund, in effect for a term of six years, offers the additional flexibility of redeeming up to 17% of the market value each year.

In creating these funds we are being optimistic yet prudent. These new tools will help us maintain the financial stability to continue our operations and supply nearly 300 community organizations on the front lines of the Island of Montreal's community network.





# Strategic Planning 2021-22 to 2023-24

# Faster, higher, stronger!

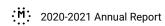
The broad consultation carried out prior to the strategic planning process confirmed the deep appreciation community organizations had for the approach and services offered by Moisson Montréal. Comments expressed by employees, volunteers, and major financial and food donors were equally compelling.

Given the appreciation expressed by stakeholders, the next iteration of the strategic planning process focuses on improving rather than overhauling and re-engineering existing protocols and services.

Driven by a strong desire to better serve Montreal's large network of neighbourhood community organizations and to contribute to the standing of other food banks, Moisson Montréal has identified five areas for development:

- $oldsymbol{1}$  . Improve our food supply in quantity, quality and variety
- 2. Sustain our financial security
- 3. Maximize the social impact of each dollar entrusted to us
- 4. Go digital
- 5. Improve the Moisson experience for all our stakeholders

These major areas have been translated into action plans for the next three years. They will be updated on a quarterly basis with the sole aim of offering better services to community organizations helping people who live with food insecurity. Faster, higher, stronger, this is how we intend to deploy the delivery of Moisson Montréal's services.



| Statement of Revenue - year ended March 31   | 2021                           | 2020                          |
|--|--------------------------------|-------------------------------|
| FOOD SUPPLY  |                                |                               |
| n-kind contributions of food   | \$ 122 167 469                 | \$ 84 088 432                 |
| Compost, recycling, waste and changes in inventory                                   | (2 677 301)                    | (3 386 808)                   |
| n-kind contributions of food redistributed   | (117 629 539)                  | (81 542 698)                  |
| Net result - Food supply   | 1 860 629                      | (841 074)                     |
| OOD DISTRIBUTION ACTIVITIES  |                                |                               |
| levenue  |                                |                               |
| Donations  | 7 259 147                      | 3 330 262                     |
| Fundraising activities   | 4 740 178                      | 1 922 752                     |
| Contributions  | 911 585                        | 453 744                       |
| Rental and other services  | 447 376                        | 465 359                       |
| Amortization of deferred contributions related to fixed assets and intangible assets | 206 729                        | 191 974                       |
| Financial and other revenues   | 159 026                        | (26 253)                      |
| expenses   | 13 724 041                     | 6 337 838                     |
| perations  |                                |                               |
| Warehouse  | 1 633 302                      | 1 322 695                     |
| Procurement  | 406 600                        | 377 476                       |
| Transportation   | 1 191 327                      | 972 676                       |
| Maintenance of building  | 881 836                        | 679 568                       |
| Community liaison  | 216 353                        | 153 294                       |
|  | 4 329 418                      | 3 505 709                     |
| undraising activities  | 75 231                         | 179 783                       |
| Communications and philanthropic development   | 758 049                        | 647 459                       |
| Management   | 1 148 269                      | 1 121 148                     |
|  | 6 310 967                      | 5 454 099                     |
| let result - Food distribution activities before other expenses                      | 7 413 074                      | 883 739                       |
| Onations   | 6 730 000                      |                               |
| Major repair - Roof repair   | -                              | 428 038                       |
| let result - Food distribution activities  | 683 074                        | 455 701                       |
| excess of revenue (expenses)  Total revenue  | \$ 2 543 703<br>\$ 135 891 510 | \$ (385 373)<br>\$ 90 426 270 |
| Total expenses   | 133 347 807                    | 90 811 643                    |
| Excess of revenue (expenses)   | \$ 2 543 703                   | \$ (385 373)                  |
| Excess of revenue excluding food supply  | \$ 683 074                     | \$ 455 701                    |
| Statement of financial position. March 21  | 2021                           | 2020                          |
| Statement of financial position - March 31   | 2021                           | 2020                          |
|  | 44.044.040                     | 40141000                      |
| Cash   | \$ 1 941 213                   | \$ 2 141 393                  |
| Accounts receivable  | 267 544                        | 678 316                       |
| Grant receivable from the MAMOT  | 111 710<br>3 645 658           | 106 748<br>1 785 029          |
| nventory of food   | 35 451                         | 62 391                        |
| Prepaid expenses   | 813 118                        | 1 511 106                     |
| Current portion of investments   | 6 814 694                      |                               |
| Grant receivable from the MAMOT  |                                | 6 284 983                     |
| nvestments   | 48 694                         |                               |
|  | 1 325 476                      | 27 111                        |
| Reserved investments for children's food aid<br>Fixed assets                         | 1 132 354<br>6 331 776         | 978 264<br>5 254 587          |
| ntangible assets   | 15 592                         | 23 003                        |
| indingible assets  | 8 853 892                      | 6 443 368                     |
| otal assets  | \$ 15 668 586                  | \$ 12 728 351                 |
| CURRENT LIABILITIES  |                                |                               |
| Payables and accrued charges   | \$ 914 004                     | \$ 564 088                    |
| Deferred contributions related to specific projects                                  | 65 000                         | 318 163                       |
| Deferred revenue   | 56 800                         | 57 783                        |
| Current portion of subsidized long-term debt   | 111 710                        | 106 748                       |
| •  | 1 147 514                      | 1 046 782                     |
| Subsidized long-term debt  | 48 694                         | 160 403                       |
| Deferred contribution related to children's food aid                                 | 1 132 354                      | 1 014 244                     |
| Deferred contributions related to fixed and intangible assets                        | 3 560 111                      | 3 270 712                     |
| -  | 4 741 159                      | 4 445 359                     |
| otal liabilities   | 5 888 673                      | 5 492 141                     |
| IET ASSETS   |                                |                               |
| nternally restricted   |                                |                               |
| Management of capital assets   | 1 013 862                      | 931 432                       |
| Exceptional future cost relating to COVID-19 pandemic                                | -                              | 311 837                       |
|  | 2 787 257                      | 2 006 878                     |
| Invested in capital assets   | 2707207                        |                               |
| ·  | 5 978 794                      | 3 986 063                     |
| Invested in capital assets<br>Unrestricted   |                                |                               |

### **Spokespeople**

Our spokespersons have been part of the extended Moisson Montréal family for many years. We thank them sincerely for using their fame to shed light on our cause.



**Élise Guilbault** Co-spokesperson

"This pandemic has taught us to what extent our world is fragile. Needing help to feed one-self at some point in one's life is something that can happen to anyone, at any time. I am proud that Moisson Montréal was able to maintain its operations during the crisis and even managed to distribute more food. This feat is testament to the endless generosity of those involved with Moisson Montréal."



Justin Kingsley Co-spokesperson

"Employees, volunteers, donors and partners worked together so that Moisson Montréal could continue its operations despite the crisis created by the pandemic. All of these kindhearted people are united in their strong desire to fully serve community agencies on the Island of Montreal. Even in these difficult times they have tirelessly distributed food in their communities."

#### **Ambassadors**

The Ambassadors' Club was founded in 2012 with the goal of paying tribute to individuals who, through their commitment to Moisson Montréal, have made a remarkable contribution to the fight against hunger. The Club has about sixty members. In 2020, Moisson Montréal recognized five new members.



Distinguished Ambassador Valérie Plante Ville de Montréal



Food Donations Champion George Pitsikoulis Canadawide



Monetary Donations Champion Kevin Taylor Société des casinos du Québec



Volunteering Champion Cindy Tremblay Regular volunteer



In-Kind Donations Champion Hugues Mousseau



December 2020

# JEUNES ALLIÉS DE MOISSON MONTRÉAL

The Jeunes Alliés de Moisson Montréal (JAMM) committee was founded in November 2016. It brings together young philanthropists united around the same cause: to eradicate the problem of food insecurity in Montreal. Since its creation, through fundraising

and networking activities, the committee has raised more than \$195 000 for Moisson Montréal. The Jeunes Alliés represent the future in the fight against food insecurity and that is why we are so grateful for their dedication to the cause. Moisson Montréal thanks each and every one of its members for their contribution and involvement.

#### **Catherine Coursol**

JAMM Founder and co-president Lawyer, LCM Attorneys inc.

#### Valérie Lacasse

Co-president

Real Estate Agent, Lacasse Shapcott Team – Re/MAX

#### **Laurent Bergeron**

Member

Volunteering activities coordinator, Moisson Montréal

#### Frédérique Charest

Member

Speech Therapist, Serespro

#### Julia Kappler

Member

Associate, Gowling WLG (Canada) LLP

#### Carla L'Écuyer

Member

Legal Counsel, Corporate Secretary, CGI inc.

#### **Wiam Mahroug**

Member

Business Lawyer, Lavery Lawyers

#### Josiane Martineau

Member

Lawyer, Mouvement Desjardins

#### Laurence McCaughan

Member

Lawyer, Borden Ladner Gervais S.E.N.C.R.L

#### Valérie McDuff

Member

Lawyer, Latitude MGMT

#### Shawn Perno

Member

Territory Manager, Sales & Marketing, Taylormade Golf

#### Léa Portugais-Poirier

Member

Coordinator, Public Relations and Protocol, Université de Montréal

#### Kiana Remagni

Member

National Sales & Business Strategy Manager, Bonduelle Americas Long Life

#### Gloria Sanchez

Consultant

Prosecutor criminal and penal cases, Ville de Montréal

#### **Alexandra Vincent**

Member

Associate Territory Sales Manager, Zimmer Biomet Dental

#### Jessica Vona

Member

Lawyer, Stikeman Elliott

# Campaign and event partners

### A huge wave of social solidarity

Moisson Montréal relies on hundreds of campaign and event partners who mobilize year after year for the cause by giving generously and by soliciting their communities. During the health crisis, our faithful partners redoubled their efforts while new, vital partners appeared. In particular, we would like to thank:





Moisson Montréal wishes to sincerely thank Food Banks Canada (FBC) and the hundreds of thousands of individual, corporate, and foundation donors who supported FBC's COVID-19 Response Fund, including: Rogers Communications, Couche-Tard, Subway Canada and investors such as the Government of Canada. Thank you for making an extraordinary difference.

























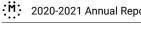
Morgan Stanley







A huge thank you as well to the hundreds of supporters who initiated fundraising activities benefitting Moisson Montréal, including: the Club de hockey Canadien Inc; Tata Communications; Autodesk; Simons and the Jeffery Hale - Saint Brigid's foundations; Earth Day (Solidarity Collections); National Money Mart; Heffel Fine Art Auction House in partnership with Nicholas Metivier Gallery; Matt Holubowski; Message Factory; Brasseur de Montréal.





# **Every dollar goes even further**

Thanks to an operating model based on food recovery rather than food purchases as well as the great generosity of its volunteers and food donors, Moisson Montréal benefits from an extraordinary multiplier effect: each monetary donation of \$1 enables the organization to distribute more than \$15 worth of food. As shown in the financial results on page 21, with \$6.3M in expenses, Moisson Montréal distributed \$117.6M worth of food during the year: a ratio of \$1 to \$18.64 ("\$1 to more than \$15"). By recovering and repurposing food, we are participating in the development of sustainable solutions to actively fight food insecurity in a financially efficient manner. On behalf of those suffering from hunger, we are very grateful to our donors and volunteers who are making this remarkable feat possible.

#### **Donor testimonials**



"From the very start of the pandemic, the Trottier Family Foundation mobilized to offer unprecedented support for health and food aid. Since Moisson Montréal is the principal food distributor for the Montreal food aid network, we contacted them in order to make a special donation adapted to their needs. We are delighted to see the enormous social impact of our donation during this critical time."

Éric St-Pierre, Executive Director, Trottier Family Foundation



"Moisson Montréal is a Montreal food bank that plays an essential role at all times. During the pandemic, we have seen to what extent it's work has become even more necessary. That's why I decided to help them financially. I invite all Montrealers to do the same."

Jean de Grandpré



"Our values define who we are at Manulife and we are committed to sharing our humanity and fostering the health and vitality of our communities; we believe that our success as a company depends on the success of the communities we serve. Knowing that the coming months will still be difficult for front-line community organizations, Moisson Montréal needs our support more than ever to continue its crucial work."

Alexis Gerbeau, Head of Manulife Québec



"Moisson Montréal's reputation and know-how were decisive in our decision to offer them our support. Thanks to Moisson Montréal's ability to supply many organizations quickly and efficiently, we believe that our donations have a greater added value. In these particularly difficult times, we are very proud to support the fight against food insecurity which too often afflicts the most vulnerable in Montreal."

**Sandeep Singh,** Chief Executive Officer and Director, Osisko Gold Royalties

# Many thanks to our devoted donors

We sincerely thank the great community of thousands of individuals, companies, foundations and various other supporters who are making a huge difference in the fight against food insecurity. We recognize in particular those donors who have gone above and beyond in terms of the scale of their contributions in support of Moisson Montréal.

### 2020-2021

# Financial donors

Visionary Partners (\$ 500 000 +)

Fondation Marcelle et Jean Coutu Food Banks Canada Food Banks of Quebec Société des alcools du Québec (SAQ)

#### Mission Partners (\$75 000 - \$499 999)

2 anonymous donors
An anonymous entrepreneur
Azrieli Foundation
Bank of America (via CAF America)
Centraide of Greater Montreal
Christian Brothers
CIUSSS du Centre-Sud-de-Île-deMontréal (PSOC)
Eidos-Montréal et Square Enix
Montréal
Foundation of Greater Montreal
Jean de Grandpré
Jean Leblond and Esther Pigeon
Loblaw Companies Limited (Maxi and
Provigo)



Loto-Québec (and subsidiaries) Manulife Media Food Drive Metro Inc Molson Coors Beverage Company Paypal Giving Fund Canada Sobeys Trottier Family Foundation Ville de Montréal Walmart Canada

#### Benefactor Partners (\$10 000 -\$74 999)

27 anonymous donors Alain Paquet and Sylvie Lafrance Alex Tyszkiewicz **Altitude Sports** Amazon **Armstrong World Industries** Autodesk Autorité des marchés financiers Baillie Gifford BBA Inc. Behaviour Interactive Bethesda Studios Montreal Blake, Cassels & Graydon LLP **BNP** Paribas Brasseur de Montréal Canadian Forest Navigation Co LTD Canadian Pacific Railway Ciena Corporation



Club de hockey Canadien Inc.
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Dollarama
EDF Renouvelables Canada Inc
Enterprise Holdings Foundation
ERFA Canada 2012 inc
Fidelity Investments Canada Limited
Fiducie Jacqueline Lallemand

Fondation Boucher-Lambert (La) Fondation de la Famille J.R. Rousseau Fondation Émilie-Tavernier-Gamelin Fondation Sœur Angèle Fromageries Bel Canada Gestion LJT inc. Google Heffel Fine Art Auction House Holubowski Music Inc Innergex énergie renouvelable inc. Intact Financial Corporation InterDigital Canada LTEE IPEX Inc. Ivanhoé Cambridge Jacques L'Ecuyer Juan Pablo Mo Knights of Columbus Canada Charities Lactantia **Leonard Sanders Family Foundation** LinkNow Media Lowe's Canada (L'entrepôt RONA Saint-Laurent, L'entrepôt RONA Anjou, Réno-Dépôt Anjou and Réno-Dépôt Marché Central)



Maple Leaf Centre for Action on Food Security Maxime Boissonneault Message Factory MFS Investment Management Canada Ltd Microsoft Research Montreal Mise sur toi Mongeau Family Foundation Morgan Stanley Murray and Karen Dalfen National Bank National Money Mart Oeuvres Régis-Vernet (Les) M: 2020-2021 Annual Report Acknowledgements 26

#### Omni Hotels & Resorts Mont-Royal | Montréal



**Open Text Corporation** Osisko Gold Royalties OSIsoft Canada ULC Ovivo Inc. P'tit Ouébec / Lactalis **RBC** Foundation Régulvar inc. Rodeo FX Roxboro Excavation inc. Services Techniques XPERT Inc. Simons and the Jeffery Hale - St-Brigid's foundations SMI Internationale Inc. Société de gestion Sogefor Inc. Soeurs Franciscaines Missionaires de l'Immaculée-Conception Squarepoint Technologies Inc. SSENSE St-Hubert Foundation **Summit Maritime Corporation** Sun Life Financial **Tata Communications** TFI International Inc. The Canada Life Assurance Company (Canada)

The Chawkers Foundation The Cox and Zitella Foundation The Estate Gilles Olivier Caplette The Firstline Foundation The McLean Foundation Tree of Life Canada TW Insurance Services Unifor Upland Software Ville de Montréal - Arrondissement de

LaSalle Walmart Foundation

Wawanesa Zeller Family Foundation

#### Supporting Partners (\$5,000 - \$9,999)

29 anonymous donors 152312 Canada Inc Accurate Screen & Grating Alessandro Capretti **Apollo Scooters** 

Axxium Assurance Inc. Bloombera LP Boutique 1861 **BRP** 

Centura Québec Limitée Charles River Laboratories Montréal Church & Dwight Canada Corp. Connor, Clark & Lunn Foundation CyberScout

**Dovecot Studio** 

École de technologie supérieure LAN **ETS** 

Emaral Investments inc. Entwistle Family Foundation Equitable Bank Eric T. Webster Foundation

Ethel Groffier Fabien Major Fednav Limited Fiera Capital

Fondation de bienfaisance T.A. Saint-Germain (La)

Fondation de la Corporation des Concessionnaires d'Automobiles de Montréal

Fondation Famille Marc Thériault Fonds de solidarité FTO

Franco Santillo François Deschênes Gestacom Ltée Grand Lodge of Quebec

**Guv Duquet** 

HarbourVest Partners (Canada) Limited

Hay Foundation (The) Investment Industry Regulatory Organisation of Canada (IIROC)

J. St-Laurent, Montréal

La Fabrique de la paroisse Notre-Dame de Montréal

Laurent Ferreira and Leslie Silver Les membres de l'action collective

Girard c. Vidéotron no. 500-06-000408-76

LIDD Consultants Inc. Lloyd's Canada Inc.

Marie-France Raynault

On Animation Studios

Optimum Société d'Assurance Inc.

Pacific Surgical Holdings Ltd Produits Lubri-Delta inc.

Purolator inc

Redbourne Group Holdings Inc Rethink Communications LLP

Richard Legault Robert Wares Sandeep Singh

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Societe D'Avocats Torys SENCRL Société de Services Financiers Fonds FM00 Inc.

Société des casinos du Québec inc. Son Ha Le

Syndicat des employé(e)s de Vidéotron Ltée

SYNNEX Share the Magic Canada TC Transcontinental Printing TEC Energy Inc Technologies Adaptive Inc. The Birks Family Foundation The Estate of Suzanne Pariseau Béland thyssenkrupp Aerospace UCG Canada Holdings Inc. DBA Frank and Oak

#### **Food donors**

Yvette B. and Gilbert Pinet

#### Visionary Partners (1 000 000 Kg+)

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